

Financial advisory firm of the year | Germany



Winner:
Lincoln
INTERNATIONAL

Lincoln International is an integrated, multinational, multi-industry organization that specialises in M&A services for leading organizations involved in mid-market transactions. With offices in Amsterdam, Chicago, Frankfurt, London, Los Angeles, Madrid, New York, Paris, Tokyo and Vienna, Lincoln International has strong local knowledge and contacts in all key global economies.

Our investment banking staff has successfully advised a worldwide client base on strategic and tactical merger and acquisition and corporate finance assignments. The majority of our 150 M&A professionals have substantial experience working at major investment banks and corporate advisory firms in North America, Europe and Asia. The diverse skill-set gained through this experience is an essential element of our corporate culture.

By sharing employees, contacts and information resources across our offices, we offer our clients a deep knowledge of the market dynamics and the ability to access key decision makers in all major global economies. We have global expertise in the following industry sectors: aerospace & defence, automotive & trucks, business services, chemicals, consumer goods & retail, financial institutions, industrials, technology, transportation & logistics, etc.

Lincoln International Germany, with around 40 employees, is currently working on more than 25 sell-side mandates. In 2010 our Frankfurt team has already successfully completed 23 transactions - including 20 sell-side mandates. Around 75% of the closed transactions were cross border. Some of the reference deals this year include the sale of Sal. Oppenheim Investmentbanking to Macquarie; sale of Storsack to Greif; sale of 18.4% shares of IVG to MANN Immobilien; sale of Kamps from Barilla to Equity Capital Management; sale of Tyco Electronics to Possehl Electronics. Consequently, Lincoln International Germany retained its market-leading position in the league tables of mergermarket and Thomson Financial with respect to the number of completed M&A deals. Due to this success Lincoln International Germany hired 12 M&A bankers, including three Managing Directors, since the beginning of the year.

In the fall of 2010 the Frankfurt office already observed a noticeable recovery of M&A activities in the German mid-cap sector. Based on strong 2010 figures, many company owners who are keen to sell will embark on structured divestiture processes within the next few months. Consequently, we anticipate a strong increase in deal announcements in the first half-year of 2011.

DETAILS

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