

Germany



Financial advisory firm of the year

Lincoln International is an integrated, multinational, multi-industry organization that specializes in M&A services for leading organizations involved in mid-market transactions. With offices in Amsterdam, Chicago, Frankfurt, London, Los Angeles, Madrid, Moscow, Mumbai, New York, Paris, Tokyo and Vienna, Lincoln International has strong local knowledge and contacts in all key global economies.

Our investment banking staff has successfully advised a worldwide client base on strategic and tactical merger and acquisition and corporate finance assignments. The majority of our 230 M&A professionals has substantial experience working at major investment banks and corporate advisory firms in North America, Europe and Asia.

Lincoln international has global expertise in the following industry sectors: aerospace & defence, automotive, business services, chemicals, consumer goods & retail, financial institutions, industrials, technology, logistics, etc.

Lincoln International Germany, with around 45 employees, is currently working on more than 30 sell-side mandates. In 2011 our Frankfurt team has already successfully completed 20 transactions - including 17 sell-side mandates. Approximately 75% of the closed transactions were cross border.

Some of the reference deals this year include the sale of von Unterland from Mondi to Sun Capital; sale of Inalfa Roof Systems to China based Beijing Automotive Group; sale of the Actuator business unit of Freudenberg to Japan based Eagle Industry; sale of Meteor Group to India based Ruia Group. Consequently, Lincoln International retained a market-leading position in the relevant M&A league tables for Germany with respect to the number of completed deals. Due to this success Lincoln International Germany hired 12 additional M&A bankers and also started a debt advisory practice in 2011.

In 2011 the Frankfurt office observed some cooling of M&A activities in the German mid-cap sector. However, based on still strong 2011 figures, many company owners who are keen to sell will embark on structured divestiture processes within the next few months. Consequently, Lincoln International anticipate a slight increase in deal announcements in the first half-year of 2012.

DETAILS

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