

# **FS Stock Highlights**

From last quarter:

- LI Facilities Services
   Index increased 1.4%
- S&P 1500
   Environmental and
   Facilities Services
   Index inceased 3.9%
- S&P 500 Index increased 4.0%
- Facilities Services
   Enterprise Value /
   LTM EBITDA
   multiples remained
   steady at 12.0x

# LI Facilities Services ("FS") Index continues increase, up 1.4% this quarter

# **About the LI Facilities Services Index**

The LI Facilities Services Index is a market cap weighted composite stock index similar to the S&P 500 Index. The index is prepared by first selecting a base period, in this case, Q4 2015, and totaling the market caps of the companies in this period. This period and the total market cap is set to a base index at 100%. Next, the current period's total market cap is calculated, divided by

the base period's total market cap and then multiplied by the base index (100%). The result is the index value used for plotting the Relative Stock Index Performance graph below. A full list of the companies included in the LI Facilities Services Index can be found on page 3. Figures shown below are historically updated to reflect the updated LI Facilities Services Index.



## **Recent Facilities** Services **Transactions**









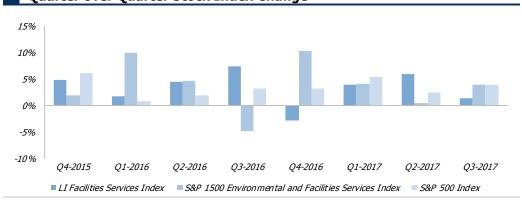


## **Quarter over Quarter Performance**

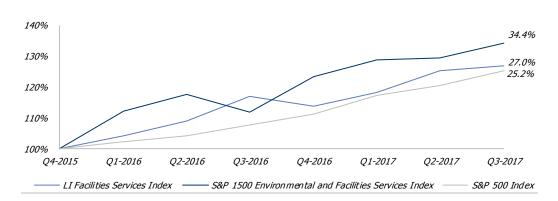
Outperformers	Change	Underperformers	Change		
Matrix Service Company	62.6%	G4S plc	(14.7%)		
ServiceMaster Global Holdings, Inc.	19.2%	Team, Inc.	(43.1%)		
Cintas Corporation	14.5%	Interserve plc	(48.9%)		

Based on quarter-over-quarter share price performance

## **Quarter over Quarter Stock Index Change**



## **Two Year Relative Stock Index Performance**



## Enterprise Value<sup>(1)</sup> / LTM EBITDA Multiples



Source: Capital IQ as of 9/30/2017

(1) Enterprise Value is calculated as market capitalization plus total net debt, preferred equity and minority interest

# **Heard on the Street**

**09/12/2017: Team Inc.**, the Texas-based industrial services company, is considering various strategic alternatives, including forming a cost-cutting committee and hiring a consulting company to assist with cost reduction efforts, forming a CEO search committee and improving corporate governance

08/11/2017: Aramark, the Philadelphia, Pennsylvania-based provider of food, facilities and uniform services, announced it will concentrate on acquisitions to add scale and broaden its food or facilities services capabilities

**07/10/2017: Sodexo**, the France-based services company, will be very "active" on the M&A front and plans to spend ~\$450m on acquisitions this calendar year

07/31/2017: UniFirst, the Massachusettsbased provider of workplace uniforms and protective work wear clothing, has named Steven Sintros President and CEO

08/13/2017: The Board of Directors of **Securitas AB** has appointed Magnus Ahlqvist as the new President and CEO of Securitas AB, effective March 2018

## **LI Facilities Services Index Stock Data**

(\$ in millions except per share data)	Current	52-Wk	Market	Enterprise	Diluted	LTM	FV/ITM	EV/LTM	FV/I TM	LTM Growth	LTM Growth	EBITDA	Net Debt/
Company	Price	High	Cap	Value	EPS	Rev	Rev	EBITDA	EBIT	Rev	EBITDA		EBITDA
ABM Industries Incorporated	\$41.71	\$45.12	\$2,717	\$2,934	\$1.57	\$5,278	0.6x	15.2x	21.8x	3.5%	10.9%	3.6%	1.1x
Aramark	40.61	41.72	9,954	15,337	1.38	14,494	1.1x	11.9x	19.6x	1.2%	8.2%	8.9%	4.2x
Cintas Corporation	144.28	145.00	15,588	18,216	4.38	5,668	3.2x	16.2x	20.3x	16.5%	16.9%	19.8%	2.3x
Comfort Systems USA, Inc.	35.70	39.67	1,325	1,395	1.66	1,667	0.8x	10.8x	14.0x	3.7%	5.7%	7.8%	0.5x
Compass Group plc	21.22	23.68	33,561	37,575	0.70	26,973	1.4x	15.0x	19.4x	3.0%	5.0%	9.3%	1.5x
EMCOR Group, Inc.	69.38	73.44	4,106	4,138	3.38	7,661	0.5x	9.7x	12.2x	7.1%	10.9%	5.6%	0.1x
FirstService Corporation	65.60	70.37	2,358	2,692	1.25	1,601	1.7x	18.9x	26.6x	17.9%	27.3%	8.9%	1.5x
G4S plc	3.73	4.59	5,772	7,930	0.18	10,429	0.8x	9.5x	12.3x	12.5%	19.8%	8.0%	2.5x
Interserve plc	1.59	5.23	230	846	(0.31)	4,233	0.2x	3.4x	5.3x	(1.8%)	(38.2%)	5.9%	2.3x
Johnson Controls International plc	40.29	46.86	37,566	52,452	(1.06)	45,127	1.2x	12.0x	16.5x	93.4%	59.7%	9.7%	3.2x
Matrix Service Company	15.20	23.45	406	407	(0.01)	1,198	0.3x	14.8x	nmf	(8.7%)	(59.9%)	2.3%	0.0x
MITIE Group plc	3.43	4.20	1,227	1,427	(0.15)	2,663	0.5x	nmf	nmf	(13.9%)	(84.9%)	1.0%	6.6x
Prosegur Compañía de Seguridad, S.A.	7.48	8.11	4,478	4,631	0.21	4,785	1.0x	8.3x	10.8x	12.1%	15.1%	11.6%	0.1x
Rentokil Initial plc	4.03	4.15	7,386	8,748	0.37	3,136	2.8x	12.8x	21.4x	24.8%	18.3%	21.9%	1.9x
Rollins, Inc.	46.14	46.22	10,058	9,863	0.83	1,618	6.1x	nmf	35.8x	6.0%	11.2%	20.4%	(0.6x)
Securitas AB	16.73	18.62	6,106	7,952	7.51	10,846	0.7x	11.5x	15.4x	9.9%	10.0%	6.4%	2.6x
ServiceMaster Global Holdings, Inc.	46.73	48.48	6,236	8,653	1.64	2,841	3.0x	13.0x	15.3x	6.8%	9.2%	23.4%	3.6x
Sodexo S.A.	124.69	146.08	18,523	21,051	4.11	21,532	1.0x	14.9x	18.7x	(3.2%)	(10.5%)	6.6%	1.6x
Team, Inc.	13.35	39.70	398	751	(1.13)	1,208	0.6x	nmf	nmf	6.0%	(71.6%)	1.7%	16.9x
UniFirst Corporation	151.50	152.95	3,070	2,758	5.43	1,551	1.8x	11.1x	17.1x	6.0%	(8.4%)	16.1%	(1.3x)
Mean							1.5x	12.3x	17.8x	10.1%	(2.3%)	9.9%	2.5x
Median							1.0x	12.0x	17.1x	6.0%	9.6%	8.5%	1.8x

Source: Capital IQ

Note: All values based on publicly available data as of 9/30/2017



# M&A Transaction Highlights

(\$ in millions	) Target	Target Description	Acquirer	Enterprise Value	Enterprise EV/LTM EV/LTM Value Rev. EBITDA		
Announced	HydroChem	Provides MRO and industrial cleaning solutions	PSC Industrial Holdings	-	-	-	
Sep-17	The Good Eating Company	Provides contract catering services	Sodexo Limited	-	-	-	
Sep-17	Corporate Caterers	Provides corporate catering services	Salt Creek Capital	-	-	-	
Sep-17	Girard Environmental Services	Provides landscaping services to commercial clients	BrightView Landscapes	-	-	-	
Sep-17	Satellite Vending Company	Provides vending, office coffee and micro market delivery services	Continental Services	-	-	-	
Sep-17	Summit Fire Protection Co.	Offers fire protection and mechanical contracting services	CI Capital Partners	-	-	-	
Sep-17	GCA Services Group	Provides facility services in the education and commercial markets	ABM Industries	\$1,237	1.1x	12.4x	
Aug-17	United Site Services	Provides portable toilet, restroom trailer and temporary fence rental services	Platinum Equity	-	-	-	
Aug-17	W.C. Weil Company	Offers services for municipal water and waste water treatment pumping systems	PUMPMAN HOLDINGS	-	-	-	
Aug-17	Noonan Services	Offers facilities management services	The Bidvest Group Limited	\$175	0.6x	-	
Aug-17	Stella Environmental Services	Provides transfer station management services	Hidden Harbor Capital Partners	-	-	-	
Aug-17	Varsity Contractors	Offers individual janitorial, building maintenance and construction management services	Kellermeyer Bergensons Services	-	-	-	
Aug-17	OMNIPLEX World Services Corporation	Provides protective security and personnel security services	Constellis Holdings	-	-	-	
Aug-17	Reilly Sweeping	Provides cleaning services for parking lots, streets and construction sites	Sweeping Corporation of America	-	-	-	
Aug-17	Northwest Exterminating Co.	Provides pest control services	Rollins	\$120	2.4x	-	
Jul-17	Service Logic	Offers energy and HVAC / mechanical services	Warburg Pincus	-	-	-	
Jul-17	United Fire Suppression	Provides fire protection installation and maintenance services	VSC Fire & Security	-	-	-	
Jul-17	Casteel Heating and Cooling and Gold Medal Service	Providers of HVAC services to residential customers	Horizon Services	-	-	-	
Jul-17	Tele-Tector of Maryland	Offers security design, install and maintenance services	Red Hawk Fire & Security	-	-	-	
Jul-17	Envirovac	Provides industrial cleaning services	Audax Group	-	-	-	

Source: Capital IQ, Mergermarket, Company Filings



## **Global Industry Groups**

Aerospace & Defense

**Automotive & Truck** 

**Building & Infrastructure** 

**Business Services** 

Chemicals

Consumer

Distribution

Electronics

**Energy & Power** 

**Financial Institutions** 

Food & Beverage

Healthcare

Industrials

**Packaging** 

Technology, Media & Telecom

#### **Global Locations**

Amsterdam

Beijing

Chicago

**Dallas** 

Frankfurt

London

Los Angeles

Madrid

Milan

Moscow

Mumbai

Munich

New York

Paris

São Paulo

San Francisco

Tokyo

Vienna

Zurich

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