

# FS Stock Highlights From last quarter:

- LI Facilities Services
   Index increased 3.3%
- S&P 1500 Environmental and Facilities Services Index inceased 4.6%
- S&P 500 Index increased 6.1%
- Facilities Services
   Enterprise Value /
   LTM EBITDA multiples increased from 12.0x to 12.6x

# LI Facilities Services ("FS") Index Continues to Increase, Up 3.3% This Quarter

## **About the LI Facilities Services Index**

The LI Facilities Services Index is a market cap weighted composite stock index similar to the S&P 500 Index. The index is prepared by first selecting a base period, in this case, Q1 2016, and totaling the market caps of the companies in this period. This period and the total market cap is set to a base index at 100%. Next, the current period's total market cap is calculated, divided

by the base period's total market cap and then multiplied by the base index (100%). The result is the index value used for plotting the Relative Stock Index Performance graph below. A full list of the companies included in the LI Facilities Services Index can be found on page 3. Figures shown below are historically updated to reflect the updated LI Facilities Services Index.



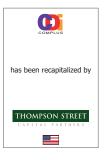
# **Recent Facilities Services Transactions**











#### **Quarter over Quarter Performance**

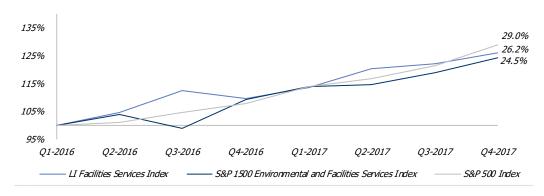
Outperformers	Change	Underperformers	Change		
Comfort Systems USA	22.3%	ABM Industries Incorporated	(9.6%)		
EMCOR Group	17.8%	Interserve	(19.2%)		
Matrix Service Company	17.1%	MITIE Group	(24.5%)		

Based on quarter-over-quarter share price performance

# Quarter over Quarter Stock Index Change



#### **Two Year Relative Stock Index Performance**



### Enterprise Value(1) / LTM EBITDA Multiples



Source: Capital IQ as of 12/30/2017

(1) Enterprise Value is calculated as market capitalization plus total net debt, preferred equity and minority interest



# **Heard on the Street**

1/2/2018: Compass Group, the U.K.-based food and support services provider, has named Dominic Blakemore the Company's new CEO following the death of former CEO, Richard Cousins, on New Year's Eve

**12/06/2017: Mitie**, the U.K.-based support services group, has abandoned a sale process for its property management business, Mitie **Property Management**, reflecting the Board's view that there is greater shareholder and strategic value in keeping the business

**11/16/2017: Sodexo**, the French-based food and facilities-management services provider, has facility-management targets in the pipeline

10/20/2017: Unifirst, the Massachusettsbased provider of workplace uniforms and protective workwear clothing, is interested in small to mid-sized acquisition opportunities

# **LI Facilities Services Index Stock Data**

(\$ in millions except per share data)

Company	Current Price	52-Wk High	Market Cap	Enterprise Value	Diluted EPS	LTM Rev	EV/ LTM Rev	EV/LTM EBITDA	EV/ LTM EBIT	LTM Growth Rev	LTM Growth EBITDA	EBITDA Margin	Net Debt/ EBITDA
ABM Industries Incorporated	\$37.72	\$45.12	\$2,471	\$3,587	\$1.34	\$5,454	0.7x	18.1x	27.9x	6.0%	17.5%	3.6%	5.6x
Aramark	42.74	44.12	10,496	15,546	1.49	14,604	1.1x	12.0x	19.2x	1.3%	5.3%	8.9%	3.9x
Cintas Corporation	155.83	163.45	16,591	19,167	4.51	6,004	3.2x	16.1x	20.3x	22.1%	23.5%	19.9%	2.2x
Comfort Systems USA	43.65	44.80	1,614	1,666	1.72	1,719	1.0x	12.3x	16.4x	5.7%	8.3%	7.9%	0.4x
Compass Group	21.63	23.87	34,236	39,111	0.96	30,258	1.3x	13.8x	18.0x	18.5%	21.1%	9.4%	1.7x
EMCOR Group	81.75	84.11	4,808	4,742	3.62	7,624	0.6x	10.6x	13.2x	3.3%	11.1%	5.9%	(0.1x)
FirstService Corporation	70.12	75.54	2,517	2,857	1.23	1,648	1.7x	19.3x	26.7x	16.3%	24.4%	9.0%	1.6x
G4S	3.61	4.63	5,582	7,758	0.24	10,429	0.7x	9.3x	12.0x	12.5%	19.8%	8.0%	2.5x
Interserve	1.29	4.86	187	809	(0.40)	4,233	0.2x	3.2x	5.0x	(1.8%)	(38.2%)	5.9%	2.3x
Johnson Controls International	38.11	44.70	35,268	49,650	1.75	30,172	1.6x	10.9x	14.7x	44.8%	80.5%	15.1%	2.9x
Matrix Service Company	17.80	23.45	476	472	(0.22)	1,126	0.4x	22.2x	nmf	(15.6%)	(68.4%)	1.9%	(0.2x)
MITIE Group	2.61	4.24	942	1,220	(0.22)	2,901	0.4x	nmf	nmf	14.4%	(78.9%)	1.0%	9.5x
Prosegur Compañía de Seguridad	7.87	8.57	4,707	4,936	0.27	5,015	1.0x	8.2x	10.5x	15.6%	24.7%	12.0%	0.2x
Rentokil Initial	4.30	4.58	7,877	9,250	0.48	3,136	2.9x	13.5x	22.6x	24.8%	18.3%	21.9%	1.9x
Rollins	46.53	48.29	10,142	10,029	0.84	1,645	6.1x	30.1x	36.1x	6.1%	8.6%	20.3%	(0.3x)
Securitas	17.49	18.54	6,386	8,119	0.94	11,268	0.7x	11.3x	15.2x	13.0%	11.9%	6.4%	2.4x
ServiceMaster Global Holdings	51.27	52.87	6,923	9,254	1.73	2,879	3.2x	13.9x	16.3x	6.1%	5.4%	23.1%	3.5x
Sodexo	134.55	148.41	19,997	21,874	5.69	24,579	0.9x	11.5x	14.0x	8.9%	21.4%	7.7%	1.0x
Team	14.90	39.70	446	785	(3.78)	1,204	0.7x	nmf	nmf	1.5%	(88.1%)	0.7%	43.1x
UniFirst Corporation	164.90	171.80	3,345	2,995	3.74	1,621	1.8x	11.2x	16.9x	9.4%	4.0%	16.5%	(1.4x)
Mean							1.5x	13.7x	17.9x	10.6%	1.6%	10.2%	4.1x
Median							1.0x	12.2x	16.4x	9.2%	11.5%	8.4%	2.0x

Source: Capital IQ

Note: All values based on publicly available data as of 12/30/2017



# **M&A Transaction Highlights**

Closed	Target	Target Description	Acquirer	Enterprise Value	Rev.	EV/LTM EBITDA	
provinced CRM Managed Services Provides f		Provides foodservice, commissary and vending solutions to correctional facilities	Summit Food Service (Elior Group)	-	-	-	
Announced	Centerplate	Provides event venue catering and hospitality services	Sodexo	\$675	0.7x	-	
Announced	Noralta Lodge	Provides lodging and facilities management services	Civeo Corporation	\$363	2.3x	5.1x	
nnounced	AmeriPride Services	Provides uniform rental and garment management services	Aramark	\$1,000	1.7x	14.3x	
Dec-17	Avendra	Provides procurement services to the hospitality industry	Aramark	\$1,350	-	16.9x	
Dec-17	Liquid Environmental Solutions	Provides liquid and non-hazardous waste collection and disposal services	Audax Group	-	-	-	
Dec-17	Empire Janitorial Sales & Services	Provides janitorial and building maintenance services	Kellermeyer Bergensons Services	-	-	-	
Dec-17	Securus Technologies	Offers technology solutions for investigation, correction and monitoring	Platinum Equity	\$1,500	-	-	
Dec-17	Centaur Building Services	Provides commercial cleaning services	ATALIAN Global Services	-	-	-	
Dec-17	Suburban Integrated Facilities Resources	Provides cleaning, recycling and other building and mechanical services	ATALIAN Global Services	-	-	-	
Nov-17	Vector Disease Acquisition	Provides mosquito control services	Rentokil Initial	-	-	-	
Nov-17	ERMC	Offers surveillance and monitoring services	SecurAmerica	-	-	-	
Nov-17	CRS Reprocessing	Provides fluid reprocessing management services to manufacturing facilities	Triangle Capital Corporation	\$27	-	-	
Nov-17	American Refrigeration Company	Provides industrial refrigeration services	Southfield Capital Partners	-	-	-	
lov-17	Ecolab Equipment Care Business	Provides commercial kitchen repair and maintenance services	Audax Group	-	-	-	
Oct-17	The Brock Group	Provides scaffolding, insulation, painting and other general facilities maintenance services	American Industrial Partners	-	-	-	
Oct-17	Certified Refrigeration & Mechanical	Provides repair and maintenance services for refrigeration and HVAC equipment	CoolSys	-	-	-	
Oct-17	Con-Serv Industries	Provides refuse disposal and material recycling services	EnviroSolutions	-	-	-	
Oct-17	FL-based landscaping companies	Provide landscaping services	SCG Partners	-	-	-	
Oct-17	VLS Recovery Services	Offers waste management and railcar cleaning services	Aurora Capital Partners	-	-	-	
Oct-17	Swingle	Provides lawn care services	Nature's Trees	-	-	-	
Oct-17	Design Cuisine	Provides food catering services	Elior North America	-	-	-	

Source: Capital IQ, Mergermarket, Company Filings



# Global Industry Groups

**Business Services** 

Consumer

Energy, Power & Infrastructure

Healthcare

**Industrials** 

Technology, Media

& Telecom

## **Global Locations**

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Munich

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