

### Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

### International

- 18 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

### Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

### Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

### Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

### We focus on the following services:

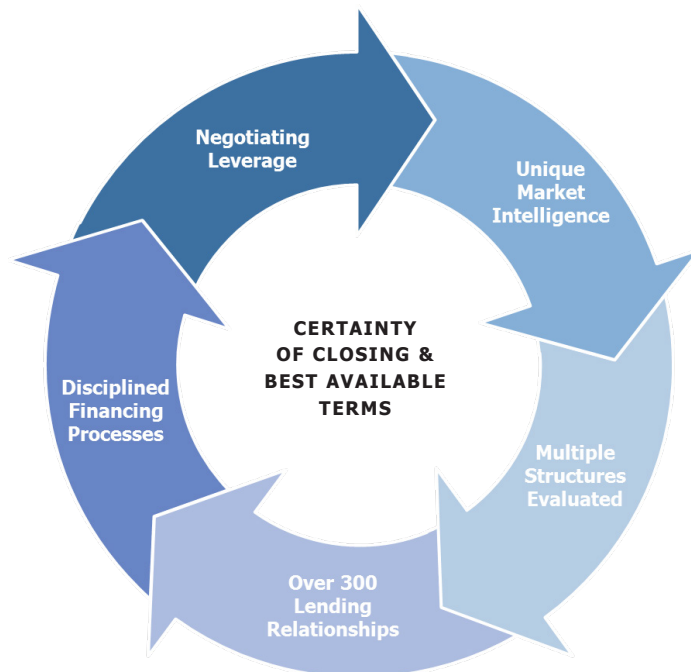
- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions

## Debt Advisory Group



















*The Capital Markets Desk for the Middle Market<sup>SM</sup>*

**With dedicated professionals in the U.S., U.K. and Continental Europe, Lincoln International's Global Debt Advisory Group has a proven track record of designing innovative financing solutions to help its clients achieve their capital raising objectives.** On each assignment, Lincoln International's Debt Advisory Group:

- Runs a robust process to secure the best available pricing and terms
- Accesses its extensive relationships, with over 300 capital sources throughout the world
- Generates multiple capital structure alternatives, which enhances certainty of closing
- Provides clients with transparency and control over the financing process
- Aligns fully with the interests of its clients – no conflicts of interest
- Leverages the time and resources of the management team and financial sponsor



# Arranged an Average of \$1 Billion in Committed U.S. Financings in each of the Last 5 Years

<p><b>THE HALIFAX GROUP</b></p> <p>has refinanced</p> <p><b>K2 Industrial Services</b></p> <p>Senior Credit Facility Junior Debt</p> 	<p><b>VISTRIA</b> The Vistria Group</p> <p>has recapitalized</p> <p><b>PENN FOSTER</b></p> <p>Senior Credit Facilities</p> 	<p><b>PROVIDENCE INDUSTRIES</b></p> <p>has received debt financing from</p> <p><b>EAST WEST BANK</b></p> <p>Revolving Credit Facility Senior Term Loan</p> 	<p><b>WC WYNCHURCH   CAPITAL</b></p> <p>has acquired</p> <p><b>TEXAS HYDRAULICS</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>ANGELES EQUITY PARTNERS</b></p> <p>has acquired certain assets from</p> <p><b>UGN</b></p> <p>to form</p> <p><b>APPLIED ACOUSTICS</b></p> <p>Senior Credit Facility</p> 	<p><b>BLUE WOLF   ATLAS HOLDINGS</b></p> <p>have recapitalized</p> <p><b>TWIN RIVERS</b></p> <p>Senior Credit Facilities</p> 
<p><b>ATLAS   HOLDINGS</b></p> <p>has refinanced</p> <p><b>LEON INTERIORS, INC.</b></p> <p>Senior Credit Facility</p> 	<p><b>MONOMOY CAPITAL PARTNERS</b></p> <p>has received financing for the acquisition of</p> <p><b>Construction resources, Inc. BSI</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>fremont</b> FREMONT PRIVATE HOLDINGS</p> <p>has made a strategic investment in</p> <p><b>DO MORE INSTORE</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>VERSA CAPITAL MANAGEMENT, LLC</b></p> <p>has refinanced</p> <p><b>bell howell</b></p> <p>Senior Credit Facility</p> 	<p><b>H.I.C. CAPITAL</b></p> <p>has refinanced</p> <p><b>COMMUNITY INTERVENTION SERVICES</b></p> <p>Senior Credit Facility Junior Debt</p> 	<p><b>symphony TECHNOLOGY GROUP</b></p> <p>has refinanced</p> <p><b>connexity</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 
<p><b>INVISION CAPITAL</b></p> <p>has recapitalized certain portfolio companies</p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>Kenner &amp; Company</b></p> <p>has recapitalized</p> <p><b>PACE INDUSTRIES</b></p> <p>in connection with its acquisition of</p> <p><b>PORT CITY GROUP</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>BLUE WOLF</b></p> <p>has recapitalized</p> <p><b>Suwannee</b></p> <p>Senior Credit Facility Junior Debt</p> 	<p><b>VERSA CAPITAL MANAGEMENT, LLC</b></p> <p>has refinanced</p> <p><b>BLACK ANGUS STEAKHOUSE</b></p> <p>Unitranche Facility</p> 	<p><b>PFINGSTEN</b></p> <p>has refinanced</p> <p><b>FireKing SECURITY GROUP</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>RLJ EQUITY PARTNERS</b></p> <p>has refinanced</p> <p><b>etc Enhanced Recovery Company, LLC</b></p> <p>Unitranche Facility</p> 
<p><b>PIONEER Equity Partners, LLC</b></p> <p>has acquired</p> <p><b>BNI</b></p> <p>Senior Credit Facility Junior Debt</p> 	<p><b>H.I.C. CAPITAL</b></p> <p>has refinanced</p> <p><b>PRO-PET LLC</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>SPC</b> MANAGED FUND CAPITAL</p> <p>has refinanced</p> <p><b>GILCHRIST &amp; SOAMES</b> EST. LONDON, ENGLAND</p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>LAI INTERNATIONAL</b></p> <p>a portfolio company of</p> <p><b>RLJ EQUITY PARTNERS</b></p> <p>has acquired</p> <p><b>Zak INCORPORATED</b></p> <p>Unitranche Facility</p> 	<p><b>Imperial Plastics, Inc.</b></p> <p>a portfolio company of</p> <p><b>GHJ&amp;M</b></p> <p>has acquired</p> <p><b>epc ENGINEERED POLYMERS CORP</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 	<p><b>J.H. WHITNEY</b></p> <p>has refinanced</p> <p><b>autosplICE</b></p> <p>Revolving Credit Facility Bifurcated Term Loan</p> 

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