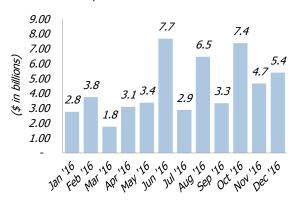
State of the Market Snapshot



Loan Volume Climbed During the Second Half of 2016

Sponsored Middle Market Loan Volume

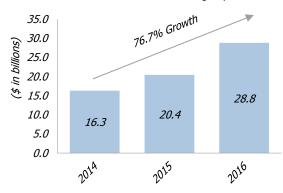


Source: Thomson Reuters LPC

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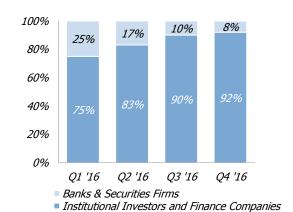
Meanwhile, Debt Fundraising Remains Active

Middle Market Direct Lending Capital Raised



Source: Thomson Reuters LPC

The Mix of Loan Volume Continues to Shift Away from Banks



Source: S&P Capital IQ Leveraged Commentary & Data

As Bank Loan Volume Decreases, Unitranche Structures are Increasingly Utilized

Unitranche Loan Volume

14.0
12.0
(\$10.0
8.4

8.0
4.0
2.6
2.0
0.0

2016

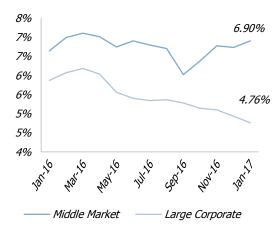
Leverage Levels Remain Healthy

6.0x
5.5x
5.0x
5.0x
4.8x 4.8x 4.7x
4.5x 4.6x
4.0x
3.0x
3.6x 3.5x 3.6x 3.5x 3.4x
3.8x 3.8x 3.8x 3.8x 4.0x 4.3x
3.6x 3.5x 3.6x 3.5x 3.4x
2.0x

■ Senior Leverage Multiple ■ Total Leverage Multiple

Market and Large Corporate Credits

Spreads Widen Between Middle



Source: S&P Capital IQ Leveraged Commentary & Data

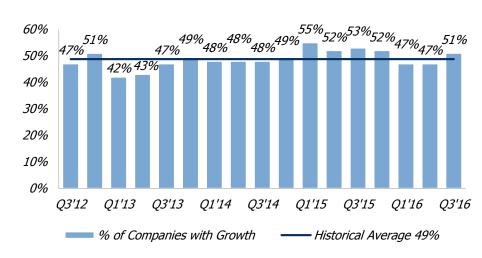
Source: S&P Capital IQ Leveraged Commentary & Data

Key Company Performance Metrics



EBITDA Growth Rates by Size

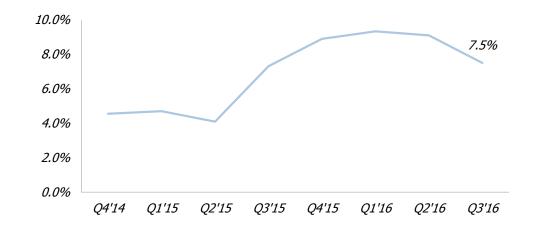
Quarterly Year over Year



Source: Lincoln International's Valuations Database

Note: Represents the percentage of companies that grew as compared to the prior year quarter

% of Company Debt Securities Valued Below 80%



Source: Lincoln International's Valuations Database

Note: Represents the percentage of securities valued below 80%, as determined by Lincoln's Valuations and

Opinions Group

Revenue Growth Rates by Industry - (Quarterly Year over Year)

Sector	Q3'12	Q4'12	Q1'13	Q2'13	Q3'13	Q4'13	Q1'14	Q2'14	Q3'14	Q4'14	Q1'15	Q2'15	Q3'15	Q4'15	Q1'16	Q2'16	Q3′16
Business Services	3.8%	(2.7%)	3.5%	(0.2%)	3.4%	2.7%	(1.3%)	(10.0%)	3.8%	1.3%	3.2%	8.3%	0.9%	4.0%	(2.3%)	(1.3%)	3.9%
Consumer	2.2%	1.2%	0.4%	2.2%	4.7%	1.2%	3.2%	4.4%	1.6%	5.5%	7.2%	3.2%	4.5%	1.1%	5.6%	2.9%	3.4%
Energy	(16.7%)	12.4%	11.0%	(7.7%)	(3.3%)	6.4%	4.5%	(1.3%)	6.5%	10.2%	11.8%	(16.3%)	(23.2%)	(27.7%)	(24.6%)	(27.7%)	(27.2%)
Healthcare	8.5%	8.7%	3.1%	4.9%	6.6%	5.5%	(0.7%)	3.5%	6.0%	5.9%	4.5%	6.6%	10.6%	7.6%	3.0%	8.5%	10.2%
Industrials	7.2%	(2.9%)	(3.5%)	(6.9%)	(4.9%)	(4.4%)	2.0%	1.6%	6.7%	2.6%	1.9%	(3.3%)	(2.1%)	(3.7%)	(4.4%)	(0.4%)	(1.9%)
Technology	(3.8%)	4.2%	(7.9%)	(7.3%)	0.4%	4.6%	2.8%	3.8%	4.7%	5.5%	0.4%	2.6%	0.9%	4.4%	0.8%	3.5%	1.3%
Total (All Industries)	4.4%	3.0%	0.6%	(0.4%)	2.4%	2.4%	2.0%	2.9%	4.2%	5.1%	3.7%	2.6%	1.5%	1.5%	1.2%	1.3%	1.3%

Source: Lincoln International's Valuations Database

Current Market Terms and Conditions



Lincoln's View on Pricing and Terms

Borrowers by EBITDA:	<\$15mm of EBITDA		\$15mm to \$40mm of E	BITDA	>\$40mm of EBITDA		
	Pricing	Multiples	Pricing	Multiples	Pricing	Multiples	
Asset Based Senior	L + 200 - 275LIBOR Floor: none	■ N/A	L + 175 - 250LIBOR Floor: none	■ N/A	L + 150 - 225LIBOR Floor: none	■ N/A	
Cash Flow Senior	L + 475 - 575 LIBOR Floor: 100	■ 2.75x - 3.25x EBITDA	L + 450 - 550 LIBOR Floor: 100	■ 3.00x - 4.00x EBITDA	L + 425 - 525 LIBOR Floor: 100	■ 3.00x - 4.00x EBITDA	
Senior Stretch	- N/A	■ N/A	■ L + 525 - 625 ■ LIBOR Floor: 100	■ 3.75x - 4.75x EBITDA	L + 500 - 600 LIBOR Floor: 100	■ 4.00x - 5.00x EBITDA	
Unitranche	L + 750 - 850 LIBOR Floor: 100	■ 4.00x - 5.00x EBITDA	■ L + 725 - 825 ■ LIBOR Floor: 100	• 4.50x - 5.50x EBITDA	L + 700 - 800 LIBOR Floor: 100	■ 4.75x - 6.00x EBITDA	
2 nd Lien Loans	L + 1000 - 1100 LIBOR Floor: 100	■ 4.00x - 5.00x EBITDA	L + 900 - 1000 LIBOR Floor: 100	■ 4.50x - 5.50x EBITDA	L + 900 - 1000 LIBOR Floor: 100	■ 4.75x - 6.00x EBITDA	
Sub Debt	 Cash of 11.0% - 13.0% PIK of 1.0% - 2.0% All-in of 12.0% - 14.0% 	■ 4.00x - 5.00x EBITDA	 Cash of 10.0% - 11.0% PIK of 1.0% - 2.0% All-in of 11.0% - 13.0% 	■ 4.50x - 5.50x EBITDA	 Cash of 10.0% - 11.0% PIK of 1.0% - 2.0% All-in of 11.0% - 12.0% 	■ 4.75x - 6.00x EBITDA	
Equity	• N/A	Approximately 35% - 40% of Total Capitalization	• N/A	 Approximately 35% of Total Capitalization 	■ N/A	 Approximately 35% of Total Capitalization 	

As regularly published in: **Buyouts**

Global Debt Advisory



Global Debt Advisory Officers

North America

Ron Kahn, Managing Director (Chicago) rkahn@lincolninternational.com

Robert Horak, Managing Director (Chicago) rhorak@lincolninternational.com

Christine Tiseo, Managing Director (Chicago) ctiseo@lincolninternational.com

Natalie Marjancik, Managing Director (Chicago) nmarjancik@lincolninternational.com

John Laws, Vice President (Chicago) ilaws@lincolninternational.com

Justin May, Vice President (Chicago) jmay@lincolninternational.com

Jonathan Paris, Vice President (Chicago) jparis@lincolninternational.com

Europe

Jonathan Broome, Managing Director (London) jbroome@lincolni.com

Serge Palleau, Managing Director (Paris) s.palleau@lincolninternational.fr

Dominik Spanier, Managing Director (Frankfurt) d.spanier@lincolninternational.de

Iván Marina, Managing Director (Madrid) i.marina@lincolninternational.es

Recent U.S. Capital Raise Assignments









BLUE

ATLAS HOLDINGS

have recapitalized

TWIN RIVERS

Senior Credit Facilities

I+I

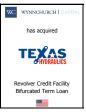


ATLAS HOLDINGS

has refinanced

Senior Credit Facility

LEON



MONOMOY

Construction

has financed

Revolving Credit Facility

BSi∕≺







✓ VERSA

has refinanced

bell howell

Senior Credit Facility



Recent European Capital Raise Assignments









Lincoln International's Value Proposition

- Robust process ensures best available pricing and terms
- Strong relationships with over 300 capital sources throughout the world
- Multiple capital structure alternatives enhances certainty of closing
- Provides clients with transparency and control over financing process
- Independence assures there is no conflict of interest
- Maximum leverage of time and resources for management team and financial sponsor

