

Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions

Global Aerospace & Defense Group

Lincoln International recognizes the importance of understanding a client's industry, value drivers, growth opportunities and challenges. With more than 70 completed advisory assignments within the Aerospace and Defense space, our professionals have developed an expertise in the sector that is highly valued by our clients.

Our dedicated Aerospace and Defense Group consists of highly experienced senior bankers. These officers have spent the majority of their careers developing deep professional relationships and specific knowledge of the Aerospace and Defense industry, particularly in our key areas of focus listed below. With officers in each of our global offices working together within the Aerospace and Defense space, Lincoln International provides key senior-level experience, insights and contacts in support of clients on a worldwide basis for every transaction.

Areas of Focus

Aerospace

- Structures and Components
- Metallics and Engineered Materials
- Interiors
- Avionics / Electronics
- Aftermarket Services
- Aircraft Equipment

Defense

- Platforms
- Federal IT / Services
- C5ISR Systems
- Cyber Solutions / Systems
- Defense Electronics
- Logistics and Sustainment

Selected Aerospace Transactions

| | | | |
|--|--|--|-----------------------------|
| has sold to Edfis Industries companies | has sold to a portfolio company of | has sold its ElectroMagnetics Enterprise Business to | has been sold to |
| has sold its aerostructures business to | has acquired | Private shareholders have sold to | has sold to |
| has sold to | has sold S-TEC to | has sold to | have sold to |
| has been sold to | has sold to | has sold to | has been sold to |

Selected Defense Transactions

| | | | |
|--|--|--|---|
| has sold to | has sold PIHER to | has been sold to | has sold CASSIDIAN Belgium to |
| J.F. Lehman & Company has sold to | Imagine. Build. Succeed. has sold to | Vance Street Capital LLC has sold to | has been sold to |
| has acquired | has been sold to | has been sold to | has acquired |
| a portfolio company of has been acquired by | has been sold to | has sold to | has acquired |

*Transactions completed by group officers at previous firms

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