

Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions

Global Building Products Sector

Lincoln International recognizes the importance of understanding a client's industry, value drivers, growth opportunities and challenges.

With over 30 completed advisory assignments within the building products industry since 2015, our professionals have developed an expertise in the sector that is highly valued by our clients.

Our dedicated Global Building Products team consists of highly experienced senior bankers. These officers have spent the majority of their careers developing deep professional relationships and specific knowledge of the building products industry, particularly in our key areas of focus listed below.

With officers in each of our global offices working together within the building products space, Lincoln International provides key senior-level experience, insights and contacts in support of clients on a worldwide basis for every transaction.

Areas of Focus

- Aggregates & Concrete
- Building Products Distribution
- Cabinetry
- Construction Services
- Diversified Building Products
- Exterior Building Products
- Fencing & Decking
- Flooring
- Glass
- Home Builders
- HVAC Products & Services
- Infrastructure Products & Machinery
- Insulation
- Kitchen and Bath
- Laminates
- Lighting
- Lumber & Wood Products
- Paint, Coatings & Chemicals
- Plastic Pipe & Other Plastics
- Roofing & Siding
- Steel Pipe & Structural Products
- Tools & Light Machinery
- Wallboard & Ceilings
- Windows & Doors

Select Building Products Transactions

 has sold  to  	 has been sold to  	 has sold  to  	 has been sold to  	 has been sold to  	 has sold  to  
 has sold  to  	 has sold  to  	 has sold  to  	 has sold  to  	 has agreed to sell  to  	 have sold  to  
 has sold  to  	 has sold  to  	 has been sold to  a portfolio company of  	 have sold  to  	 has received financing for the acquisition of   	 has sold  to  

Lincoln International's Global Building Products Team

Americas

-  **Jim Lawson**
Chairman & Managing Director
jlawson@lincolninternational.com
-  **Jeff Corum**
Managing Director
jcorum@lincolninternational.com
-  **Carl Gatenio**
Director
cgatenio@lincolninternational.com
-  **Scott Molinaro**
Vice President
smolinaro@lincolninternational.com
-  **James Sinclair**
Managing Director
jsinclair@lincolninternational.com
-  **Luiz Recchia**
Managing Director
lrecchia@lincolninternational.com

Europe

-  **Phillip McCreanor**
Head of UK M&A and Managing Director
pmccreanor@lincolninternational.com
-  **Julian Tunnicliffe**
Managing Director
jtunnicliffe@lincolninternational.com
-  **Jean-René Hartpence**
Managing Director
jr.hartpence@lincolninternational.fr
-  **Guillaume Suizdak**
Managing Director
g.suizdak@lincolninternational.fr
-  **Anna Klein**
Director
a.klein@lincolninternational.ru
-  **Eric Wijs**
Managing Director
e.wijs@lincolninternational.nl
-  **Filippo Lardera**
Managing Director
f.lardera@lincolninternational.it

Asia

-  **Tetsuya Fujii**
Managing Director
tfujii@lincolninternational.com
-  **Joe Chang**
Managing Director
jchang@lincolninternational.com
-  **Guarav Marathe**
CEO India & Managing Director
gmarathe@lincolninternational.com

