

### Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

### International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

### Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

### Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

### Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

### We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions

# Lincoln International's U.S. Debt Advisory Group Experienced Record Transaction Volume over the Previous Twelve Months

 <p>has refinanced</p>  <p>ENERGY UNDER CONTROL</p> <p>in connection with its acquisition of</p>  <p>Senior Credit Facilities</p> 	 <p>has recapitalized</p>  <p>Senior Credit Facility Junior Debt</p> 	 <p>has acquired</p>  <p>Senior Credit Facilities</p> 	 <p>Problem Solved.</p> <p>a portfolio company of</p>  <p>has acquired</p>  <p>ABL Revolver Term Loan</p> 
 <p>has refinanced</p>  <p>ABL Revolver Term Loan</p> 	 <p>has acquired</p>  <p>Senior Credit Facilities Junior Debt</p> 	 <p>a portfolio company of</p>   <p>has been refinanced and raised growth capital</p> <p>Senior Credit Facilities</p> 	 <p>has acquired</p>  <p>ABL Revolver Term Loan</p> 
 <p>has acquired</p>  <p>Senior Credit Facilities</p> 	 <p>has acquired</p>  <p>Senior Credit Facilities Junior Debt</p> 	 <p>has acquired</p>  <p>ABL Revolver Term Loan</p> 	 <p>has refinanced</p>  <p>ABL Revolver Term Loan</p> 
 <p>a joint venture of</p>   <p>VISION CAPITAL</p> <p>has been refinanced</p> <p>Senior Credit Facilities</p> 	 <p>has refinanced</p>  <p>one source. one solution.</p> <p>Senior Credit Facilities</p> 	 <p>has acquired a minority stake in</p>  <p>ABL Revolver Term Loan</p> 	 <p>has refinanced</p>  <p>Senior Credit Facilities</p> 

# Debt Advisory Group

*The Capital Markets Desk for the Middle Market<sup>SM</sup>*

**With dedicated professionals in the U.S., U.K. and Continental Europe, Lincoln International's Global Debt Advisory Group has a proven track record of designing innovative financing solutions to help its clients achieve their capital raising objectives.** On each assignment, Lincoln International's Debt Advisory Group:

- Runs a robust process to secure the best available pricing and terms
- Accesses its extensive relationships, with over 300 capital sources throughout the world
- Generates multiple capital structure alternatives, which enhances certainty of closing
- Provides clients with transparency and control over the financing process
- Aligns fully with the interests of its clients – no conflicts of interest
- Leverages the time and resources of the management team and financial sponsor



## Lincoln International's U.S. Debt Advisory Team

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