

Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions



Global Facilities Services Group

Lincoln International recognizes the importance of understanding a client's industry, value drivers, growth opportunities and challenges.

With over 40 completed advisory assignments within the facilities services sector, our professionals have developed an expertise in the sector that is deeply valued by our clients.

As a subsector within our Global Business Services Group, Lincoln International's dedicated Facilities Services Group consists of highly experienced senior bankers. These officers have spent the majority of their careers developing deep professional relationships and specific knowledge of the facilities services space, particularly in our key areas of focus.

Recent Facilities Services Transactions

Areas of Focus

- Maintenance Services
- Food Services
- Industrial Services
- Electrical Services
- Mechanical Services
- Energy Services
- Laundry & Linen Services
- Rental Services
- Security & Safety Services
- Landscaping Services
- Parking Services
- Pest Control Services

Select Facilities Services Transactions

L&S MECHANICAL
BUILDING EXCELLENCE
PLUMBING • ELECTRICAL • HVAC

has been recapitalized by

BOUNDS EQUITY PARTNERS
and Management




SILVER OAK INDUSTRIES

has sold

ACCENT

to


Andax Group



COMPLUS

has been recapitalized by

THOMPSON STREET CAPITAL PARTNERS




CIVIC PARTNERS

has sold

KEOA

to

MERIT CAPITAL PARTNERS



STERLING INVESTMENT PARTNERS

has sold

LAZER SPOT

to

GREENBRIAR EQUITY GROUP LLC



RISK CAPITAL PARTNERS

has sold

apt Controls Group

to

swarco




Satellite Tracking of People LLC

has been sold to

SECURUS TECHNOLOGIES

a portfolio company of

ABRY PARTNERS



JMJ ASSOCIATES

has been sold to

3i





chs|capital

has sold

SWANK AUDIO VISUALS

to


KKLSO & COMPANY



GRIDIRON CAPITAL

has refinanced



yellowstone landscape group



BST

has been sold to

DEKRA

Riverside has sold

P

to

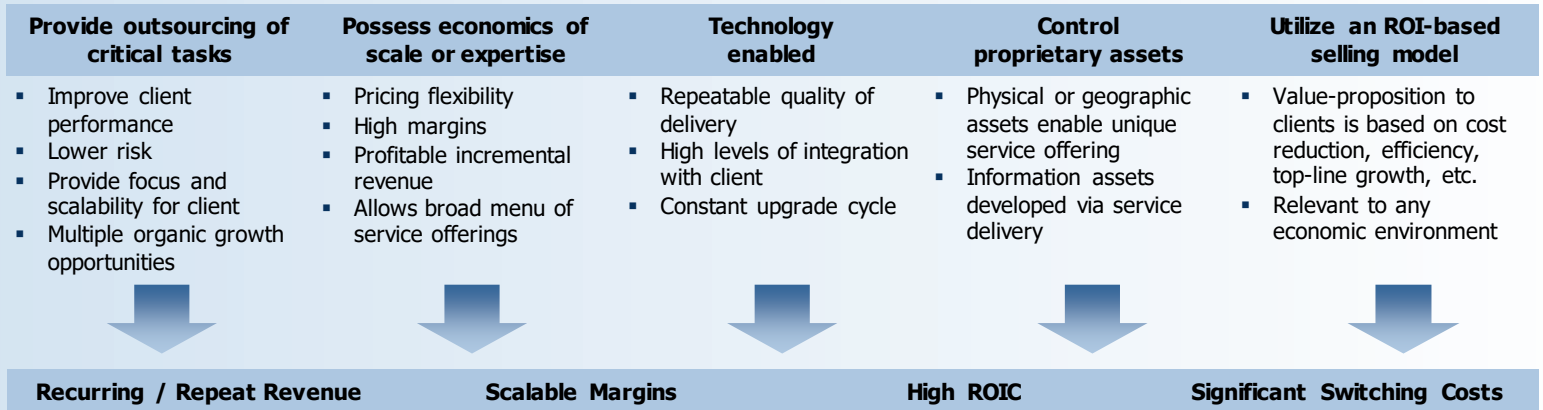
i2 Capital Corporation

a unit of

Marubeni





Business Services Model: Common Value Drivers



Lincoln International's Global Business Services Team

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