

Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions

Global Healthcare Group

One of the most active mid-market healthcare investment banking practices, Lincoln International's Healthcare Group is a truly integrated, global advisory team, driving optimal results for its clients. We are focused on providing long-term, trusted strategic financial advice to companies and financial sponsors based on:

- Differentiated sector expertise
- Deep industry relationships
- Customized solutions
- Excellent transaction execution

Sector Focus

Provider Services

- Home Healthcare
- Outpatient Services
- Pharmacy Services
- Physician Services

Pharmaceutical Services

- Analytical Lab Services
- Contract Research
- Pharmaceutical Manufacturing
- Medical Marketing

Medical Devices & Outsourcing

- Devices & Equipment
- Products & Supplies
- Medical Components
- Contract Manufacturing

Process Outsourcing and IT

- Hospital Outsourcing
- Revenue Cycle Management
- Employer Health Services
- Healthcare IT

Diagnostics & Research Tools

- Diagnostic Instruments
- Research Equipment
- Supplies & Consumables
- Clinical Lab Services

Managed Care

- Health Plans
- Third Party Administration
- Benefits Management
- Payor Outsourced Services

Select Healthcare Transactions

<p>has been sold to</p> <p>Undisclosed Strategic Acquirer</p>	<p>has sold</p> <p>to</p>	<p>has sold its Clinical Trials Division to</p>	<p>has sold</p> <p>to</p>	<p>has been recapitalized by</p>	<p>has sold</p> <p>to</p>	<p>have sold</p> <p>to</p>	<p>has been sold to</p>
<p>Project Columbo (Lab Services)</p> <p>has been sold to</p> <p>Undisclosed Strategic Acquirer</p>	<p>and other shareholders</p> <p>have sold</p> <p>to</p>	<p>has been sold to</p>	<p>has sold</p> <p>to</p>	<p>has been sold to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>has acquired</p>
<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p> <p>a portfolio company of</p>	<p>has been sold to</p> <p>a portfolio company of</p>	<p>has sold</p> <p>to</p> <p>a portfolio company of</p>	<p>has sold</p> <p>to</p>	<p>ABN-AMRO Participations and other private shareholders</p> <p>have sold</p> <p>to</p>
<p>has been sold to</p> <p>a portfolio company of</p>	<p>has sold</p> <p>to</p> <p>Advisor to the Board of Directors of Katena Holdings, Inc.</p>	<p>have sold</p> <p>to</p> <p>a portfolio company of</p>	<p>has been sold to</p> <p>a portfolio company of</p>	<p>have sold</p> <p>and its Pediatric Division to</p> <p>a portfolio company of</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>have formed</p>
<p>has been sold to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p>	<p>has sold</p> <p>to</p> <p>a portfolio company of</p>	<p>has sold</p> <p>to</p> <p>a portfolio company of</p>	<p>has been sold to</p>	<p>has sold</p> <p>to</p>

Lincoln International's Senior Healthcare Team

Americas

<p>Shahab Fatheazam Vice Chairman, Healthcare sfatheazam@lincolninternational.com</p>	<p>Brian Bock Managing Director bbock@lincolninternational.com</p>	<p>Michael Weber Managing Director mjweber@lincolninternational.com</p>	<p>Patrick Keavy Vice President pkeavy@lincolninternational.com</p>
<p>Barry Freeman Co-Head, U.S. Healthcare bfreeman@lincolninternational.com</p>	<p>Tony Crisman Managing Director tcrisman@lincolninternational.com</p>	<p>Cynthia Goulet Director cgoulet@lincolninternational.com</p>	
<p>Nick Konstantinou Co-Head, U.S. Healthcare nkonstantinou@lincolninternational.com</p>	<p>Ross Gordon Managing Director rgordon@lincolninternational.com</p>	<p>Phillip Knotts Director pknotts@lincolninternational.com</p>	

Asia

<p>Gaurav Marathe CEO India & Managing Director gmarathe@lincolninternational.com</p>	<p>Kyohei Tanaka Director (Japan) ktanaka@lincolninternational.com</p>
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Europe

<p>Matthew Lee Head, U.K. Healthcare & Managing Director (London) mlee@lincolninternational.com</p>
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