

# Leading Advisory Firm with Superior Track Record

Lincoln International specializes in merger and acquisition advisory services, private capital raising and special situations advice on midmarket transactions, as well as fairness opinions and valuations services on a wide range of transaction sizes.

## **Overview**

- Founded in 1996; founders still active
- Closely held, independent firm owned by 90+ managing directors
- Shared global culture and brand with integrated deal teams across geographies, products and industries
- No conflicts of interest

## International

- 450+ employees across 18 Lincoln International offices in 14 countries
- Nearly half of the firm's employees are in Europe and Asia
- Over 40% of our transactions are cross-border

## **Mid-Market Focus**

- 900+ transactions closed since 2006, generally ranging from \$50M to \$500M+ in enterprise value for M&A
- Debt Advisory Group completed over 30 transactions and raised over \$3 billion of capital for clients globally in 2015, ranging from \$25M to \$200M+ in financings

## **Comprehensive Advisory Services**

- Mergers & Acquisitions
- Private Capital Raising
- Special Situations
- Valuations & Opinions
- JV, Partnering and other Advisory Services

- Clients include global corporations, smaller public / private companies, leading private equity groups and family offices
- Valuations Group values over 750 companies each quarter, which provides unique insight into the midmarket

## **Client Focused**

- Dedicated senior bankers with deep expertise across 15 industry verticals
- Dedicated team of bankers focused on working with private companies, families and owner-entrepreneurs
- Dedicated team of bankers focused on covering private equity groups

## CY2015 Sell Side Assignments <\$500M

Rank	Firm	# Deals
1	Rothschild	149
2	Lincoln International	107
2	Houlihan Lokey	107
4	Lazard	96
5	William Blair & Company	79
6	Goldman Sachs	78
7	JPMorgan	74
8	Morgan Stanley	68
9	Jefferies LLC	65
10	Raymond James & Associates, Inc.	63
Source: Mergermarket; represents all sell-side M&A transactions with EV <\$500 million announced globally in 2015 as recorded by Mergermarket; excludes accounting firms and M&A networks (e.g., M&A International)		

## **Industry Experts in Multiple Verticals**

#### Automotive Aerospace & **Building & Business Services** Technology & Defense & Truck Infrastructure Chemicals Media **Industry Expertise Drives Results** Packaging Consumer Distribution Industrials Healthcare Electronics Financial Food & Beverage Energy & Power Institutions

Amsterdam | Beijing | Chicago | Dallas | Frankfurt | London | Los Angeles | Madrid | Milan | Moscow | Mumbai | Munich | New York | Paris | São Paulo | Tokyo | Vienna | Zurich

Unrivaled Growth



## **Selected Los Angeles Office Transactions**



## Los Angeles Office Contacts

### **Private Company Group**

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**Lincoln** 

INTERNATIONAL

## Special Situations Group

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