

# 2011 Global Results

MERGERS & ACQUISITIONS ADVISORY | DEBT ADVISORY
RESTRUCTURING & SPECIAL SITUATIONS ADVISORY | VALUATIONS & OPINIONS



## Global Results

Lincoln International specializes in merger and acquisition advisory services, debt advisory and restructuring advice on mid-market transactions, as well as fairness opinions and valuations on a wide range of transaction sizes.

## **INTERNATIONAL EXPANSION IN 2011...**

## **Expanded Geographic Reach**

- · Opened new office in Moscow, Russia
- · Opened new office in Mumbai, India
- · Increased Western U.S. coverage with an expanded Los Angeles office

## **Increased Global Product Expertise**

· Added Debt Advisory Capability in Germany and the U.K., to create pan-European capability

## **Deepened Industry Expertise and Resources**

- · New Global Head of Aerospace & Defense Group based in New York
- · New Global co-head of Chemicals based in Germany
- · Net addition of nearly 50 bankers globally (over 30% growth)

## ... DRIVES INDUSTRY LEADING GLOBAL RESULTS

## **Mergers & Acquisitions Advisory**

- Leading global mid-market independent investment bank with over 100 closed transactions worldwide during 2011
- Strategic, global M&A results with more than 50% cross-border transactions and 70% completed by a strategic acquirer

## **Debt Advisory**

· Leading mid-market debt advisory agent with 16 closed debt advisory transactions during 2011 for clients in the U.S. and Europe, representing over \$1.0 billion in capital raised

## **Restructuring & Special Situations Advisory**

 Leading mid-market restructuring advisory practice representing debtors, creditors, court appointees and buyers of distressed assets in workouts and bankruptcies totaling over \$1.4 billion of debt and \$3.8 billion of other liabilities in 2011

### **Valuations & Opinions**

· Leading independent provider of transaction opinions and portfolio valuation services, completing quarterly valuations representing over \$4.0 billion of assets under management

With unmatched global reach, integrated deal teams and deep industry expertise, Lincoln International has the knowledge and experience to provide superior advice, producing the best price and terms for its clients.

For more information, please call 1-888-580-8328 or visit www.lincolninternational.com.



**DEBT ADVISORY** 

RESTRUCTURING & SPECIAL SITUATIONS ADVISORY

**VALUATIONS & OPINIONS** 

**GLOBAL INDUSTRY GROUPS** 

**AEROSPACE & DEFENSE** 

**AUTOMOTIVE & TRUCK** 

**BUILDING & INFRASTRUCTURE** 

**BUSINESS SERVICES** 

CHEMICALS

CONSUMER

**ELECTRONICS** 

FINANCIAL INSTITUTIONS

**FOOD & BEVERAGE** 

HEALTHCARE

INDUSTRIALS

PACKAGING

RENEWABLE ENERGY

TECHNOLOGY

TRANSPORTATION & LOGISTICS







AEROSPACE & DEFENSE



Aerospace & Defense

**AMERIG©N** 

has acquired a

majority interest in





2011 SELECTED TRANSACTIONS



has been sold to





































**BUSINESS SERVICES** 













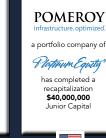








BUSINESS SERVICES







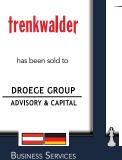
**BUSINESS SERVICES** 











BUSINESS SERVICES





























Consumer





FOOD & BEVERAGE

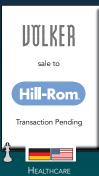


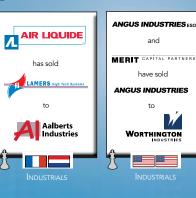


































INDUSTRIALS



































TECHNOLOGY



( ) OpenBet

a portfolio company of

VITRÚVIAN

has raised

acquisition financing

£65,000,000

£4,000,000



















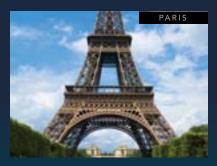
















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