



# $Strategic^{\tiny{Results}}$

MERGERS & ACQUISITIONS | DEBT ADVISORY | RESTRUCTURINGS & SPECIAL SITUATIONS FAIRNESS OPINIONS & VALUATIONS | CORPORATE FINANCE ADVISORY | UK PENSIONS ADVISORY



In 2008, the M&A game changed. Easy credit ceased and strategic acquirers became ascendant. With nine offices on three continents, Lincoln International has best-in-class access to strategic buyers globally. With Lincoln International on their team, our clients still held the advantage.

It's no secret that M&A players faced challenging times in 2008. Unprecedented credit losses took place, the rules of the game changed, and it became more important than ever to find qualified strategic acquirers to complete mid-market transactions.

Lincoln International was well positioned to adapt to the changes and opportunities in 2008. Adding to our six North American and European locations, we opened offices in London, Madrid and Tokyo in January, February and July, respectively, and solidified strategic partnerships with investment banks in China and India.

Having local contacts, industry knowledge and resources in each of the key global economies was critical to identifying buyers in the unprecedented 2008 market. For the year, well over half of our transactions were completed with strategic acquirers.

As we look forward to 2009, we expect to face continued difficult credit markets and weak economies. We can overcome these challenges by finding well-capitalized strategic buyers for our clients.

For more information on all of our 2008 merger and acquisition transactions and other advisory assignments, we invite you to visit our website at www.lincolninternational.com

— Lincoln International







SCHABMULLER







Armstrong



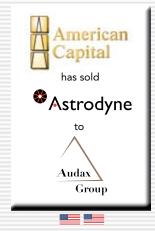


HAN VIBAL

to

# Management

through the formation of an Employee Stock Ownership Plan









has sold its

# Alarms and Lights Division

to

# BERWIND

in conjunction with its investment in

**ECCO**®











a portfolio company of



has acquired











has been acquired by









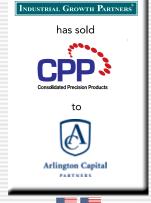


has sold its

**Truck Engine Cooling Division** 























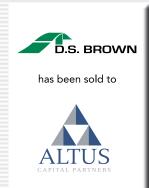


















# **CORNING**

has sold

# Steuben Glass

to

# Steuben Glass, LLC

an affiliate of

# Schottenstein

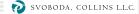




a portfolio company of

#### **Bank of America**

and



has been acquired by















has sold



-

Industrial Growth Partners®



## ZPF therm Maschinenbau GmbH

a portfolio company of

# AUCTUS

has been sold to

# DZ Equity Partner DZ Equity Partner GmbH



AUCTUS





on behalf of



a portfolio company of Englefield Capital for



Lincoln International made the public offer and acted as exclusive financial adviser to QA•IQ



# DemoSCOPE

has been sold to

Management



has sold



to

AgraGlobal Foods, L.L.C.



MORGENTHALER

has sold

# **MARKANDY**

to

AMERICAN INDUSTRIAL PARTNERS





wholly owned subsidiary of





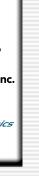


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has sold its Mississippi division to

CDR Manufacturing, Inc. (d/b/a)











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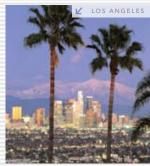
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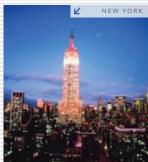


















For more information on how Lincoln International can deliver results you can rely on, call +1-888-580-8328 or visit **www.lincolninternational.com** 

# **RESULTS** YOU CAN RELY ON

