

### Firm Snapshot

We are the first and only truly international, integrated, independent mid-market investment bank

### International

- 20 offices in key global economies
- Each office is connected in its region
- 40% of transactions are cross-border

### Integrated

- Global culture and brand
- Global industry groups and deal teams
- Global partnership, shared economics

### Independent

- Owned and operated by our partners
- No conflicts of interest
- Long-term relationships based on trust

### Mid-Market

- Mid-market is the focus of the entire organization
- Not a mid-market group of a larger entity
- Senior bankers are very "hands-on"

### We focus on the following services:

- Mergers & Acquisitions
- Debt Advisory
- Special Situations & Restructuring
- Joint Ventures & Partnering
- Valuations & Opinions



## Global Packaging Group

Lincoln International is a leading global M&A advisor to middle market companies within the packaging sector. Our dedicated Global Packaging Group combines deep sector knowledge, valuable insights and extensive global relationships with an in-depth understanding of the core value propositions of packaging companies across a range of sub-sectors. The Group's senior bankers have spent the majority of their careers developing a deep understanding of the key value drivers underpinning successful packaging companies which ultimately results in attractive financial characteristics that creates value for the companies' owners/investors.

### Recent Packaging Transactions





### Representative Areas of Focus

#### Flexible

- Bags
- Films
- Pouches
- Rollstock

#### Paperboard

- Bags
- Containerboard
- Corrugated boxes
- Folding cartons
- Point-of-purchase displays
- Rollstock
- Tube and core

#### Rigid

- Bottles
- Cans
- Caps and closures
- Cups
- Pumps

#### Labels

- Cut and stack
- Glue applied
- Heat transfer
- In-mold
- Pressure sensitive
- Shrink sleeve
- Specialty

# Select Packaging Transactions

**COMMAND**  
PACKAGING

has been sold to

**Delta Plastics**

**PCM COMPANIES**

has sold

**maverick**  
ENTERPRISES, INC.

to

**Sparflex**

**W**  
TRADING PARTNERS

has sold

**NEKOOSA**

to

**Sentinel**  
CAPITAL PARTNERS

**H I C**  
CAPITAL

has sold

**Accupac**

to

**J.H. WHITNEY & CO.**  
J.H. WHITNEY CAPITAL PARTNERS, LLC

**FAROL**  
REAL ESTATE MANAGEMENT  
FULHAM & CO.

have sold

**DELPHON**

to

**P/W/P**  
Growth Equity

**Pritzker Group**

has acquired

**ProAmpac**

from

**WELLSPRING CAPITAL**  
MANAGEMENT LLC

**BROOKSTONE PARTNERS**

has sold

**Aromatic**  
DESIGN MANUFACTURE FRESH

to

**Thyssen'sche**  
**Handelsgesellschaft**  
**m.b.H.**

**FALCON**

have sold

**AMPAC**

to

**Prolamina**

a portfolio company of

**WELLSPRING CAPITAL**  
MANAGEMENT LLC

**CLONDALKIN**  
A GROUP WITH TROUS

a portfolio company of

**WARBURG PINCUS**

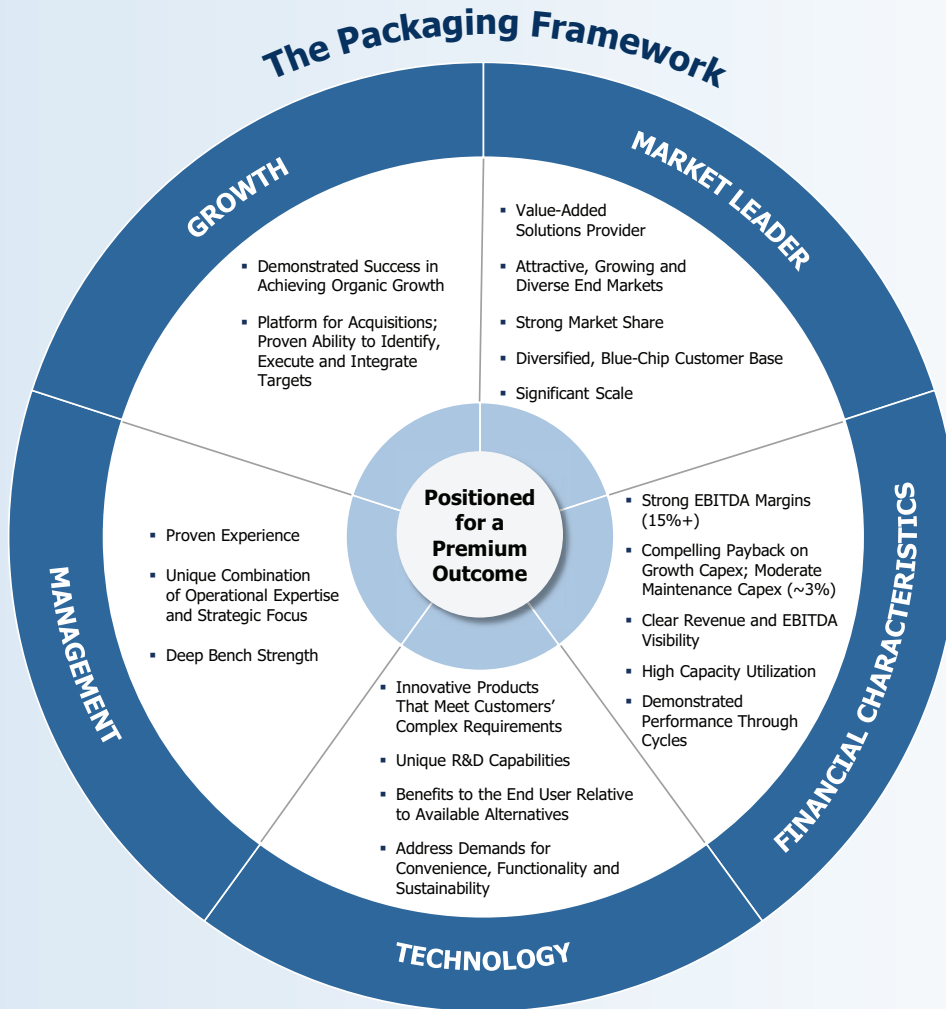
has sold its

North American Flexible  
Packaging businesses to

**H2**  
HILLEX

a portfolio company of

**WIND POINT PARTNERS**



**AEA**

has sold

**PPC**  
Industries

to

**KOHLBERG**  
& COMPANY

**NAUTIC**  
PARTNERS • LLC

has sold

**CMI**  
CARR MANAGEMENT, INC.

to

**BEHRMAN CAPITAL**

**PRAIRIE CAPITAL** **ANCOR**  
Capital Partners

has sold

**FCA**

to

**DELOSCAPITAL**

## Lincoln International's Global Packaging Team

### Americas

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