



# $Strategic^{\tiny{Results}}$

MERGERS & ACQUISITIONS | DEBT ADVISORY | RESTRUCTURINGS & SPECIAL SITUATIONS FAIRNESS OPINIONS & VALUATIONS | CORPORATE FINANCE ADVISORY | UK PENSIONS ADVISORY



# Lincoln International's global reach and deep relationships with strategic acquirers produces excellent client results in a challenging economic climate

The unprecedented liquidity crisis that began in September 2008 and the related "great recession" created unique challenges in completing M&A transactions in 2009. Access to strategic acquirers was critical in consummating deals. Having increased our number of offices by 50% in the first half of 2008, Lincoln International took advantage of the global economic crisis in 2009 by adding senior investment bankers with deep experience and extensive contacts in Asia, Europe and North America. As a result, Lincoln International is positioned to turn obstacles into opportunities for our clients worldwide.

With nine offices spanning three continents and well-established strategic partnerships with investment banks in China and India, Lincoln International has best-in-class global access to strategic buyers. In 2009, approximately 75% of our transactions were completed with strategic acquirers and half of these were cross-border.

Access to new sources of capital and deal structuring expertise became more important than ever in 2009. Lincoln International's Debt Advisory Group has long-term relationships with a broad group of capital providers. Lincoln specializes in raising senior debt, second lien debt, mezzanine financing and equity capital for private equity groups, privately-owned businesses and corporate clients to finance leveraged buyouts, acquisitions, recapitalizations, refinancings, management buyouts and shareholder dividends.

In 2009 Lincoln substantially expanded its restructuring capabilities, particularly in the United States. Today Lincoln International provides complete restructuring advisory services in North America. Additional services include fairness opinions and valuations worldwide and pensions advisory in the UK.

In summary, Lincoln International has market leading access to strategic acquirers and sources of capital on mid-market transactions on a global basis. This is why we can outperform our competition to produce the best results for our clients.

For more information we invite you to visit our website at www.lincolninternational.com

— Lincoln International

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**DEBT ADVISORY** 

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FAIRNESS OPINIONS & VALUATIONS

CORPORATE FINANCE ADVISORY

**UK PENSIONS ADVISORY** 



has sold its

**Wire Harness** and Electrical Distribution **Business** 





has sold

**AFL Stribel Production GmbH** 

to

**FLEXTRONICS** 





has sold

\*\* ROHNER CHEM

Rohner AG

to

BLU



has acquired three Salt Slag

**Recycling Plants** from

ALSA



a subsidiary of publicly-quoted, insolvent

**Agor AG** 





has refinanced its portfolio company



\$30,000,000 Senior Credit Facilities \$8,000,000 Second Lien Term Loan



has sold



to





Golf Club Magarethenhof am Tegernsee Verwaltungs GmbH

GAT-Golf am Tegernsee GmbH & Co. Gründstücksverwaltung KG

M

SCHÖRGHUBER



has sold its subsidiary



to



**BKGiulini** 



has acquired





and its founders have sold









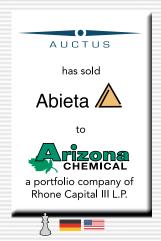
Recapitalization











































portfolio company



\$55,000,000 Senior Credit Facilities

\$30,000,000 Subordinated Notes



and the managers have sold a minority stake in







has refinanced its portfolio company



\$50,000,000 **Senior Subordinated Notes** 

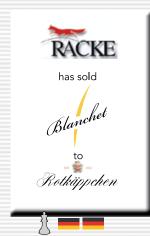


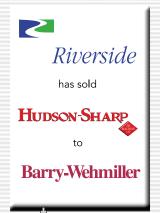
has been acquired by















has been acquired by











has sold its subsidiary



Management



has sold



to







WORTHINGTON INDUSTRIES





WIELAND a subsidiary of WIELAND and its **Managing Partner** has been sold to **CAD Implants SIA** 

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#### VIENNA

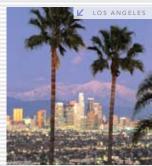
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For more information on how Lincoln International can deliver results you can rely on, call +1-888-580-8328 or visit www.lincolninternational.com

## **RESULTS YOU CAN RELY ON**

