

# EMS Index Outperforms S&P in Q4 2010

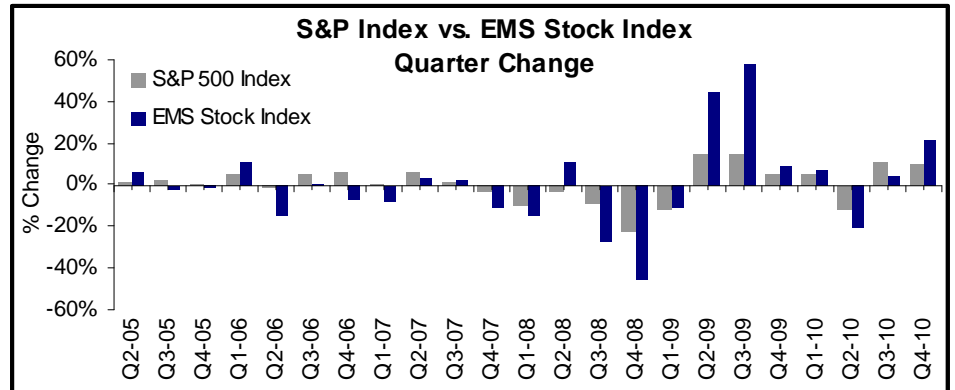
## Winner's Circle Tier

Jabil Circuit Inc.	39%	I
Nam Tai Electronics Inc.	39%	II
Sypris Solutions Inc.	37%	III

## Worst Performers Tier

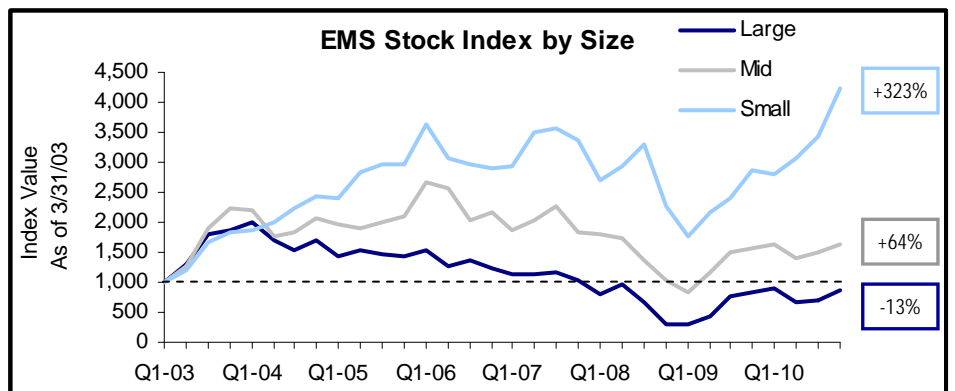
Sanmina-SCI Corp.	(5%)	I
Elcoteq SE	(27%)	II
Key Tronic Corp.	(12%)	III

Note: Based on quarter-over-quarter share price performance



## EMS Stock Highlights

- Large Index has increased 24.6% from last quarter
- Mid Index has increased 10.9% from last quarter
- Small Index has increased 23.0% from last quarter



## EBITDA Margins

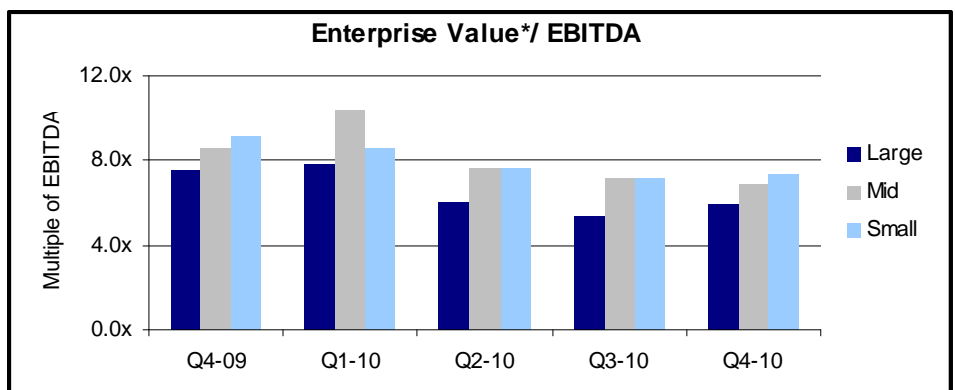
Large Tier	4.4%
Mid Tier	7.1%
Small Tier	5.5%

## YOY LTM Revenue Growth

Large Tier	15.9%
Mid Tier	7.1%
Small Tier	17.9%

Source: Capital IQ as of Dec. 31, 2010

Note: Average for each sector, YOY stands for year-over-year



\*Enterprise Value is calculated as Market Cap on December 31, 2010 plus debt, preferred equity and minority interest less cash

Note: See the following page for specific company classifications

## EMS Size Guide

(Sales Dollars)

**Large (Tier I)**  
Greater than \$3 billion

**Mid (Tier II)**  
\$300 million to \$3 billion

**Small (Tier III)**  
Below \$300 million

## About the EMS Stock Index

Similar to the S&P 500 Index, the EMS Stock Index is a market cap weighted composite index. The index is prepared by first selecting a base period, in this case, Q1 2003, and totaling the market caps of the companies for each tier in this period. This period and total market cap is set to a base index, in this case, 1,000. Next, for each tier, the current period's total market cap is calculated, divided by the base period's total market cap and then multiplied by the base index (1,000). The result is the index value used for plotting in the graph above.

# EMS Stock Index Data

	Stock Price	LTM Sales (\$M)	Diluted EPS	Avg. Cash Conversion Cycle (days)	Current Ratio	EV/ EBITDA	EV/ Sales	Market Cap (\$M)	Net Debt (\$M)
<b>Large</b>									
Celestica Inc.	\$ 9.70	\$ 6,314	\$ 0.38	32.8	1.81	5.4x	0.2x	\$ 2,116	\$ (706)
Flextronics International Ltd.	7.85	26,485	0.51	14.4	1.25	5.9x	0.2x	6,015	444
Jabil Circuit Inc.	20.09	14,403	1.14	19.3	1.35	7.1x	0.4x	4,379	668
Sanmina-SCI Corp.	11.48	6,319	1.48	46.3	2.07	5.5x	0.3x	919	753
<b>Mid</b>									
Benchmark Electronics Inc.	18.16	2,375	1.24	77.7	3.66	5.8x	0.3x	1,106	(335)
CTS Corporation	11.06	542	0.62	60.9	2.32	8.0x	0.7x	378	4
Elcoteq SE	1.56	1,452	(0.15)	7.7	1.05	4.0x	0.1x	51	31
LaBarge Inc.	15.71	312	1.05	108.8	2.03	7.6x	0.9x	248	33
Nam Tai Electronics, Inc.	6.40	462	0.23	13.6	2.89	nmf	0.1x	287	(218)
Plexus Corp.	30.94	2,013	2.19	73.0	2.04	8.8x	0.6x	1,253	(49)
<b>Small</b>									
IEC Electronics Corp.	7.62	97	0.48	66.3	2.24	10.0x	0.9x	70	19
Key Tronic Corp.	5.22	222	0.99	79.6	2.53	5.5x	0.3x	54	10
Nortech Systems Inc.	4.13	92	0.08	90.4	1.58	7.7x	0.2x	11	9
SigmaTron International Inc.	6.40	142	0.93	136.3	3.27	5.6x	0.4x	24	30
SMTC Corp.	3.20	249	0.66	53.1	1.56	4.7x	0.3x	50	19
Sparton Corp.	8.25	172	1.01	96.2	1.80	7.9x	0.3x	84	(25)
Sypris Solutions Inc.	4.25	266	0.75	42.8	1.41	9.0x	0.3x	84	8

Source: Capital IQ as of December 31, 2010; stock price adjusted for dividends and splits

Note: Starting with this publication the Small Tier includes companies with LTM sales less than \$300 million

## About Lincoln International

Lincoln International specializes in merger and acquisition advisory services, private capital raising and restructuring advice on mid-market transactions. Lincoln International also provides fairness opinions, valuations and pension advisory services on a wide range of transaction sizes. With ten offices in Asia, Europe and North America, and strategic partnerships with leading institutions in China and India, Lincoln International has strong local knowledge and contacts in the key global economies. The organization provides clients with senior-level attention, in-depth industry expertise and integrated resources. By being focused and independent, Lincoln International serves its clients without conflicts of interest. More information about Lincoln International can be obtained at [www.lincolninternational.com](http://www.lincolninternational.com).

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Lincoln International's Electronics Group is led by a former CEO of a public EMS company. The firm's Electronics team provides transactional, financial and strategic advisory services to electronics companies and private equity groups. For more information, please contact:

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