

Case Study: Private Equity Group A – FAS 157 Valuation Services

Description

- **Valuation advisory for semi-annual fair value analysis of private equity portfolio companies**
- **Client is an active middle market focused private equity firm acquiring numerous companies to date through four funds**

Private Equity Group A

FAS 157 Valuation
Services for **Private
Equity Group A's**
portfolio companies

Situation

- Client recently implemented FAS 157 guidelines to determine fair value for its portfolio of control private equity investments
- Client determined it would utilize multiple valuation methodologies to determine fair value
- Client hired Lincoln to advise it on assumptions being utilized in various valuation methodologies to help the Client determine fair value.

Lincoln Approach

- Provide review of Client's own internal valuation analysis for each of its portfolio companies including:
 - Comparable Public Company Analysis
 - Comparable Transaction Data
 - Discounted Cash Flow Analysis
 - Leveraged Buyout Analysis
- Dedication of Lincoln team produces consistent advice and service to the Client to meet timing and reporting deadlines

Results

- **Due to Lincoln's active M&A and Debt Advisory practices, along with deep industry expertise, we continue to add value to Client with "real time" valuation advice**
- **Assignment currently includes approximately 10 investments, but expected to grow as Client is actively adding new investments to its funds**