

# officer bio



Tetsuya Fujii | **Managing Director,  
President - Japan**

## **Role at Lincoln International:**

Tetsuya Fujii is Managing Director and President of Lincoln International in Japan. In this role, he takes leadership for both business developments and management of Lincoln International in Japan. He is also responsible for deal executions involving Japanese companies.

## **Advisory Experience:**

Throughout his 20-year career with both Japanese and international financial institutions, Tetsuya has been involved in various strategic advisory assignments including mergers & acquisitions, public tender offers, leveraged buyouts, divestitures, restructurings, joint ventures and valuations. The majority of these assignments were cross-border.

## **Industry Experience:**

While involved in transactions across wide variety of industries, Tetsuya has consistently been focused on industrial sector since the 1990's. Among others, auto parts, capital goods, chemicals, automations and electronic components are his particular areas of focus. In recent years, Fujii was also active in transactions involving financial institutions, technologies and financial sponsors.

## **Past Affiliations:**

Before joining Lincoln International in July 2008, Tetsuya was a Senior Vice President, M&A Group, Lehman Brothers in Japan. Previously, he also held senior positions at M&A Group of Deutsche Securities and Credit Suisse First Boston (CSFB). During 2004-2005, Tetsuya led the Japan M&A Group for CSFB.

Tetsuya started his career at The Long-Term Credit Bank of Japan (LTCB). During his 10 years with LTCB, he spent 6 years in Chicago where he worked on debt financings primarily for leveraged buyout transactions, and cross-border advisory business. At that time, Tetsuya worked closely with the founding members of Lincoln International on U.S. advisory opportunities.

## **Academic Credentials:**

Mr. Fujii graduated from Hitotsubashi University, and received a Master of Business Administration degree from Northwestern University's Kellogg Graduate School of Management.