

officer bio



Francis Fernandes | Advisory Director

Role at Lincoln International:

Francis is an Advisory Director to Lincoln International's Pensions Advisory group. He provides support on the analysis and advice given to both companies and trustees on all aspects of pension risk, funding and investment. Francis has extensive experience of corporate transactions, running auctions of pension schemes to the bulk annuity insurance market, structuring contingent assets and de-risking strategies. Francis is well-known in the pensions industry and is a regular speaker at conferences.

Advisory Experience:

As a qualified actuary, Francis has over 20 years of advisory experience in the pensions industry. Half that time has been working in traditional actuarial consultancies and the rest in academia and investment banking. He has provided advice on all aspects of corporate transactions, especially where pensions posed a material risk. Having been involved in principal transactions, Francis is uniquely placed to understand the risks faced by both sponsoring employers and trustees of pension schemes.

Industry Experience:

Francis has advised in relation to employers from a wide range of industries, including alcoholic drinks, automotive, consumer electronics, energy, financial, food, ingredients, packaging, and utilities.

Past Affiliations:

Francis joined Lincoln International in March 2010 from Bridge Pointe Insurance where he was a Managing Director in its European Pensions business. Prior to this he was Head of European Pensions at Citigroup where he provided pension risk-management advice to the bank's clients and acted on the bank's behalf in principal transactions such as Thomson Regional Newspapers Pension Fund - the first non-insured buy-out of a UK pension fund by a bank. Francis spent many years in actuarial consulting including working at leading firms such as Lane Clark & Peacock where he was a partner and Head of Pensions Research. Francis also spent three years at London's City University where he lectured in Actuarial Science and Financial Risk Management.

Academic Credentials:

Francis is a Fellow of the Institute of Actuaries. He has an MA in Mathematics from St Catherine's College, Oxford University.