



#### Lincoln International News

Q4 2014

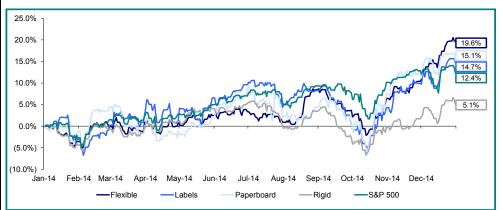
- 12/23/2014 Lincoln International closes the sale of FCA. LLC to Delos Capital. Lincoln acted as the exclusive sell-side advisor to Prairie Capital, Ancor Capital Partners and FCA, LLC
- 11/4/2014 Lincoln International closes the sale of PPC Industries to Kohlberg & Company. Lincoln acted as the exclusive sell-side advisor to AEA Investors and PPC Industries
- 10/15/2014 Lincoln International closes the sale of CeDo to Straco Investments. Lincoln acted as the exclusive sell-side advisor to Rutland Partners and CeDo

### **Market Intelligence**

- December 2014 Several companies are currently exploring strategic alternatives, including potential M&A transactions:
- Closure Systems International (a subsidiary of Reynolds Packaging Group)
- Evergreen Packaging (a subsidiary of **Reynolds Group Holdings)**
- Forest Resources (a portfolio company of Atlas Holdings)
- Fort Dearborn (a portfolio company of **KRG Capital Partners**)
- 12/12/2014 KapStone Paper and Packaging (NYSE:KS) is actively seeking acquisition targets
- 11/27/2014 Gerresheimer (DB:GXI) is seeking North American acquisitions in medical device packaging
- 11/25/2014 Huhtamaki Oyj (HLSE:HUH1V) is pursuing acquisition targets after divesting its films business
- 11/10/2014 Multi-Color Corp. (NASDAQ:LABL) is seeking acquisitions in technical and graphic services
- 10/23/2014 Silgan Holdings (NASDAQ:SLGN) is seeking rigid packaging acquisitions in the consumer end market

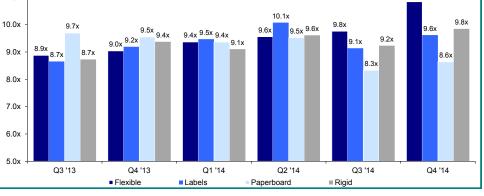
## Lincoln International's Global Packaging Stock Index

## LTM Relative Stock Price Performance



#### 10.8x 11.0x 10.1x 9.8x 10.0x 9.7x 9.5x 9.6x 9.6x 9.5x 9.6x 9.4x <sup>9.5x</sup> 9.4x 9.4x 9.0x <sup>9.2x</sup> 9.2x 9.1x 8.9 9.0x 8.7x 8.6x 3.3x 8 0x

### **Historical Enterprise Value / EBITDA Valuation Performance**



# Select M&A Transactions

#### (\$ in millions)

Date	Target Company	Acquiring Company	Enterprise Value		EV / LTM		
Announced	raiget company	Acquiring company			Revenue	EBITDA	
Dec-14	Charter NEX Films	Pamplona Capital Management		n/a	n/a	n/a	
Dec-14	FCA, LLC	Delos Capital		n/a	n/a	n/a	
Dec-14	Constantia Flexibles Group	Wendel	\$	2,809	1.4x	9.9x	
Dec-14	CSP Technologies	Wendel		360	n/a	n/a	
Nov-14	Promens	RPC Group		498	0.7x	7.0x	
Nov-14	SIG Combibloc Group	Onex Corporation		4,658	2.2x	8.6x	
Nov-14	Huhtamaki Films Germany	Deutsche Beteiligungs		177	0.8x	11.6x	
Nov-14	Nampak Limited's Corrugated, Sacks and Tissue Divisions	Ethos Private Equity		144	n/a	n/a	
Nov-14	Clondalkin Group's Specialist Packaging Division	ESNT International		455	1.1x	8.2x	
Nov-14	Packaging Dynamics Corporation	NOVOLEX		n/a	n/a	n/a	
Nov-14	APPE UK	Plastipak Packaging		349	n/a	n/a	
Nov-14	PPC Industries	Kohlberg & Company		n/a	n/a	n/a	
Nov-14	AGI-Shorewood's North American and Asian Print Businesses	Multi Packaging Solutions		n/a	n/a	n/a	
Oct-14	Bloomer Plastics	Optimum Plastics		n/a	n/a	n/a	
Oct-14	CeDo	Straco Investments		n/a	n/a	n/a	

Q4 2014 www.lincolninternational.com **Global Packaging** 

MARKET UPDATE

Lincoln International

## Lincoln International's Global Packaging Stock Index

(\$ in millions, except per share data)

	Stock Price		% of 52	Market		Enterprise		LTM				YoY Revenue	EBITDA	Enterprise Value / LTM	
Company Name			Week High		Сар		Value		Revenue EBITDA			Growth	Margin	Revenue EBITDA	
Flexible															
AEP Industries Inc.	\$	58.15	98.8%	\$	295	\$	558	\$	1,176	\$	44	2.8%	3.7%	0.5x	12.8x
Amcor Limited	•	11.11	98.5%	•	13,365	*	16,078	•	8,895		1,227	(17.1%)	13.8%	1.8x	12.9x
Bemis Company, Inc.		45.21	95.8%		4,516		5,848		4,929		621	(2.0%)	12.6%	1.2x	9.4x
Berry Plastics Group, Inc.		31.55	98.6%		3,729		7,534		4,958		704	5.2%	14.2%	1.5x	10.7x
British Polythene Industries plc		10.30	95.8%		268		315		767		55	(0.2%)	7.1%	0.4x	5.6x
Huhtamaki Oyj		26.58	92.1%		2,738		3,350		2,808		316	1.3%	11.3%	1.2x	10.3x
Sealed Air Corporation		42.43	97.2%		8,959		13,155		7,789		1,067	1.3%	13.7%	1.7x	12.3x
Winpak Ltd.		28.92	98.9%		1,880		1,770		768		145	7.5%	18.9%	2.4x	12.7x
Mean			97.0%		.,		.,							1.3x	
wean Median			97.0% 97.9%									(0.2%) 1.3%	11.9% 13.1%	1.3X 1.4X	10.8x 11.5x
Labels															
Avery Dennison Corporation	\$	51.88	98.0%	\$	4,726	\$	5,625	\$	6,309	\$	666	2.8%	10.6%	0.9x	8.4x
Brady Corp.	Ψ	27.34	86.0%	Ψ	1,401	Ŷ	1,575	Ψ	1,228	Ŷ	161	2.0%	13.1%	1.3x	9.8x
CCL Industries Inc.		108.69	97.9%		3,737		4,161		2,112		392	32.7%	18.6%	1.9x	10.3x
Cenveo Inc.		2.10	53.6%		142		1,383		1,960		146	10.2%	7.4%	0.7x	9.5x
Multi-Color Corp.		55.42	96.6%		917		1,365		779		135	14.4%	17.4%	1.8x	10.1x
Mean			86.4%									12.6%	13.4%	1.3x	9.6x
Median			96.6%									10.2%	13.1%	1.3x	9.8x
Paperboard															
Cascades, Inc.	\$	6.06	92.4%	\$	570	\$	2,086	\$	3,376	\$	304	4.1%	9.0%	0.6x	6.8x
Graphic Packaging Holding Company		13.62	96.7%		4,454		6,478		4,314		671	(3.7%)	15.6%	1.5x	9.6x
nternational Paper Company		53.58	96.1%		22,697		32,902		29,119		3.953	0.1%	13.6%	1.1x	8.5x
KapStone Paper and Packaging Corp.		29.31	85.1%		2,814		3,910		2,301		455	31.6%	19.8%	1.7x	8.6x
MeadWestvaco Corporation		44.39	97.7%		7,401		10,158		5,567		945	3.3%	17.0%	1.8x	10.7x
Packaging Corporation of America		78.05	97.4%		7,679		9,906		5,683		1,125	55.1%	19.8%	1.7x	8.8x
Rock-Tenn Company		60.98	97.6%		8,539		11,505		9,895		1,525	2.9%	15.4%	1.2x	7.5x
Sonoco Products Co.		43.70	97.8%		4,425		5,226		4,911		600	1.3%	12.2%	1.1x	8.6x
Mean			95.1%									11.8%	15.3%	1.3x	8.6x
Median			97.0%									3.1%	15.5%	1.3x	8.6x
<u>Rigid</u>															
Amcor Limited	\$	11.11	98.5%	\$	13,365	\$	16,078	\$	8,895	\$	1,227	(17.1%)	13.8%	1.8x	12.9x
AptarGroup, Inc.		66.84	97.2%		4,326		4,582		2,636		463	4.6%	17.6%	1.7x	9.9x
Ball Corporation		68.17	96.7%		9,334		12,660		8,534		1,232	0.8%	14.4%	1.5x	10.3x
Berry Plastics Group, Inc.		31.55	98.6%		3,729		7,534		4,958		704	5.2%	14.2%	1.5x	10.7x
Crown Holdings Inc.		50.90	96.9%		7,071		12,416		9,041		1,132	4.4%	12.5%	1.4x	10.9x
Greif, Inc.		47.23	83.5%		2,300		3,730		4,422		490	1.6%	11.1%	0.8x	7.6x
Nampak Limited		3.78	89.3%		2,373		2,884		1,737		229	6.1%	13.2%	1.7x	12.6x
Owens-Illinois, Inc.		26.99	75.3%		4,451		7,812		6,942		1,136	(0.4%)	16.4%	1.1x	6.5x
Rexam plc		7.07	75.3%		4,951		6,842		5,837		880	(2.3%)	15.1%	1.1x	7.4x
RPC Group plc		7.75	73.9%		1,935		2,453		1,683		221	8.6%	13.1%	1.4x	10.8x
Silgan Holdings Inc.		53.60	97.5%		3,388		5,209		3,866		527	4.3%	13.6%	1.3x	9.9x
Sonoco Products Co.		43.70	97.8%		4,425		5,226		4,911		600	1.3%	12.2%	1.1x	8.6x
Mean			90.0%									1.4%	13.9%	1.4x	9.8x
Median			96.8%									2.9%	13.7%	1.4x	10.1x
Source: Bloomberg, Capital IQ and corr	npany t	filings, as of	December 31, 20	)14											

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## About Lincoln International

Lincoln International specializes in merger and acquisition advisory services, debt advisory services, private capital raising and restructuring advice on mid-market transactions. Lincoln International also provides fairness opinions, valuations and pension advisory services on a wide range of transaction sizes. With sixteen offices in the Americas, Asia and Europe, Lincoln International has strong local knowledge and contacts in key global economies. The firm provides clients with senior-level attention, indepth industry expertise and integrated resources. By being focused and independent, Lincoln International serves its clients without conflicts of interest. More information about Lincoln International can be obtained at: www.lincolninternational.com

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