

# **Global Packaging Stock Index**

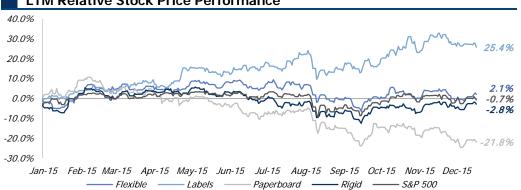
#### **Recent Lincoln** International Transactions

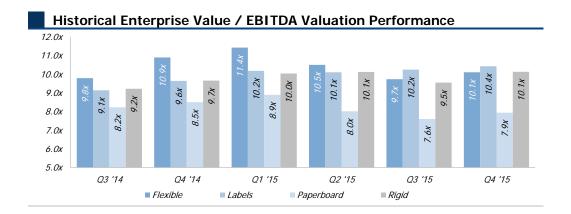


## Market Intelligence

- Several companies are currently exploring strategic alternatives, including potential M&A transactions:
  - Cenveo
  - Fedrigoni
  - **HCP Packaging**
  - SGD S.A.
- 12/2015 Charter NEX Films, a manufacturer of packaging film and portfolio company of Pamplona Capital, is seeking to acquire specialty films businesses
- 12/2015 SupplyOne, a specialty packaging manufacturer and portfolio company of MVP Capital, is seeking acquisitions
- 11/2015 Avery Dennison (NYSE:AVY) is seeking potential bolt-ons for several business areas including medical and tapes

- 11/2015 Jansy Packaging, a portfolio company of Eureka Capital, is seeking acquisitions for vertical integration and to enter new product and geographic markets
- 11/2015 Intertape Polymer (TSE:ITP) announced it has a strong and expanding pipeline of acquisition opportunities
- 11/2015 AptarGroup (NYSE:ATR) cited numerous opportunities for M&A over the next 12-18 months
- 10/2015 Orora (ASX:ORA) is actively seeking packaging solutions suppliers in the U.S., Australia and New Zealand
- 10/2015 Tredegar (NYSE:TG) reaffirmed its commitment to complete synergistic bolt-on acquisitions for its films and aluminum businesses





## LTM Relative Stock Price Performance

#### Select M&A Transactions

(\$ 111 111111011S)	(\$	in	millions)
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Date	Status	Target Company	Acquiring Company	Enterprise Value	EV/LTM Revenue	EV/LTM EBITDA
Dec-15	Announced	Global Closure Systems	RPC Group plc (LSE:RPC)	\$715	n/a	n/a
Dec-15	Announced	Jarden Corp. (NYSE:JAH)	Newell Rubbermaid Inc. (NYSE:NWL)	19,031	2.1x	20.0x
Dec-15	Closed	Coating Excellence International	ProAmpac LLC	n/a	n/a	n/a
Dec-15	Closed	Macpac Limited	CHAMP Ventures	n/a	n/a	n/a
Dec-15	Closed	Bloomer Plastics, Inc.	Charter NEX Films Inc.	n/a	n/a	n/a
Nov-15	Closed	Diablo Valley Packaging, Inc.	Berlin Packaging, LLC	n/a	n/a	n/a
Nov-15	Closed	Atlas Paper Mills, LLC	Resolute Forest Products (NYSE:RFP)	156	n/a	n/a
Nov-15	Closed	Worldmark International Ltd.	CCL Industries Inc. (TSX:CCL.B)	189	n/a	n/a
Oct-15	Closed	Verallia SA	Apollo Global Management, LLC (NYSE:APO); Bpifrance Investissement	3,300	1.2x	7.4x
Oct-15	Closed	Hillside Plastics	Carr Management	n/a	n/a	n/a
Oct-15	Closed	Encon, Inc.	Amcor Rigid Plastics USA	55	n/a	n/a
Oct-15	Closed	Liqui-Box Corporation	Olympus Partners	n/a	n/a	n/a
Oct-15	Closed	Ultra Flex Packaging Corp.	Transcontinental Inc. (TSX:TCL.A)	80	1.1x	6.7x
Oct-15	Closed	SP Fiber Holdings, Inc.	WestRock Company (NYSE:WRK)	289	n/a	n/a

#### Public Comparables Analysis

(\$ in millions, except per share data)

	Steels	% of 52		Futormaioo	LT	М	YoY Revenue	EBITDA	Enterprise Value / LTM	
Company Name	Stock Price	Week High	Market Cap	Enterprise Value	Revenue		Growth	Margin	Revenue	EBITDA
Flexible										
AEP Industries Inc.	\$77.15	82.1%	\$394	\$598	\$1,180	\$77	(1.1%)	6.5%	0.5x	7.7x
Amcor Limited	9.79	90.0%	11,336	14,175	9,612	1,361	8.1%	14.2%	1.6x	10.8x
Bemis Company, Inc.	44.69	90.4%	4,289	5,510	4,141	571	(4.7%)	13.8%	1.3x	9.6x
Berry Plastics Group, Inc.	36.18	96.2%	4,334	7,842	4,881	771	(3.1%)	15.8%	1.6x	10.2x
British Polythene Industries plc	10.21	91.7%	273	317	484	39	(3.1%)	8.1%	0.4x	5.5x
Huhtamaki Oyj	36.55	96.0%	3,773	4,473	2,616	300	17.0%	11.5%	1.6x	13.6x
Sealed Air Corporation	44.60	79.9%	8,805	13,121	7,251	1,111	(6.4%)	15.3%	1.8x	11.8x
Winpak Ltd.	32.84	95.8%	2,134	1,950	798	177	1.4%	22.2%	2.5x	11.5x
Mean		90.3%	,				1.0%	13.4%	1.4%	10.1x
Median		91.1%					(2.1%)	14.0%	1.6%	10.5x
Labels										
Avery Dennison Corporation	\$62.66	94.0%	\$5,708	\$6,573	\$6,117	\$692	(3.1%)	11.3%	1.1x	9.5x
Brady Corp.	22.98	79.3%	1,162	1,302	1,145	136	(6.8%)	11.9%	1.1x	9.6x
CCL Industries Inc.	161.71	96.7%	5,618	5,912	2,876	567	11.2%	19.7%	2.9x	14.4x
Cenveo Inc.	0.87	32.3%	59	1,292	1,904	149	(2.3%)	7.8%	0.7x	8.6x
Multi-Color Corp.	59.81	74.5%	1,005	1,495	832	149	4.2%	17.9%	1.8x	10.1x
Mean	0,101	75.4%	1,000	1,170	002	,	0.7%	13.7%	1.5%	10.4x
Median		79.3%					(2.3%)	11.9%	1.1%	9.6x
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Paperboard										
Cascades, Inc.	\$9.16	97.8%	\$871	\$2,215	\$3,765	\$396	5.7%	10.5%	0.8x	7.2x
Graphic Packaging Holding Company	12.83	79.5%	4,204	6,117	4,136	723	(2.5%)	17.5%	1.5x	8.4x
International Paper Company	37.70	65.1%	15,629	25,717	22,865	3,777	(3.2%)	16.5%	1.1x	6.9x
KapStone Paper and Packaging Corp.	22.59	63.0%	2,176	3,762	2,589	405	12.5%	15.6%	1.5x	9.3x
Packaging Corporation of America	63.05	74.3%	6,116	8,278	5,785	1,074	(1.2%)	18.6%	1.4x	7.7x
Sonoco Products Co.	40.87	85.3%	4,125	5,153	5,014	626	(0.1%)	12.5%	1.0x	8.1x
WestRock Company	45.62	63.8%	11,617	17,167	11,381	1,843	13.3%	16.2%	1.5x	9.3x
Mean		77.5%					1.9%	15.2%	1.2x	7.9x
Median		76.9%					(0.6%)	16.1%	1.3x	7.9x
Rigid										
Amcor Limited	\$9.79	90.0%	\$11,336	\$14,175	\$9,612	\$1,361	8.1%	14.2%	1.6x	10.8x
AptarGroup, Inc.	72.65	95.6%	4,537	4,872	2,370	472	(8.8%)	19.9%	2.1x	10.3x
Ball Corporation	72.73	94.2%	9,915	13,042	8,225	1,097	(4.0%)	13.3%	1.6x	11.9x
Berry Plastics Group, Inc.	36.18	96.2%	4,334	7,842	4,881	771	(3.1%)	15.8%	1.6x	10.2x
Crown Holdings Inc.	50.70	88.8%	7,068	12,706	8,862	1,208	(2.6%)	13.6%	1.4x	10.5x
Greif, Inc.	30.81	64.6%	1,738	2,907	3,617	401	(14.7%)	11.1%	0.8x	7.2x
Nampak Limited	1.61	56.3%	988	1,449	17,291	2,587	(15.9%)	15.0%	1.3x	8.7x
Owens-Illinois, Inc.	17.42	64.0%	2,802	8,501	6,133	874	(9.6%)	14.3%	1.4x	9.1x
Rexam PLC	8.91	99.3%	6,259	8,178	3,920	503	2.3%	12.8%	1.4x	10.8x
RPC Group Plc	12.28	96.4%	3,095	3,788	1,433	188	22.8%	13.1%	1.8x	13.6x
Silgan Holdings Inc.	53.72	90.7%	3,244	5,072	3,845	491	(1.7%)	12.8%	1.3x	10.3x
Sonoco Products Co.	40.87	85.3%	4,125	5,153	5,014	626	(0.1%)	12.5%	1.0x	8.1x
Mean		85.1%			.,		(2.3%)	14.0%	1.4x	10.1x
Median		90.3%					(2.8%)	13.5%	1.4x	10.3x

Source: Bloomberg, Capital IQ and company filings, as of December 31, 2015



## Global Industry Groups

Aerospace & Defense Automotive & Truck Building & Infrastructure Business Services Chemicals Consumer Distribution Electronics Energy & Power Financial Institutions Food & Beverage Healthcare Industrials Packaging Technology & Media

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